# **Finance Committee**

September 24, 2025 | 10:00 am - 11:30 am



### **Onsite:**

Greater Portland Transit District 114 Valley Street, Conference Room A | Portland, ME 04102

### Remote:

Please click the link below to join the webinar:

https://us02web.zoom.us/j/85631151700?pwd=yrEg1G6gcM33iqD4CPMY1eleeyLgsb.1

Passcode: 101710 | Webinar ID: 856 3115 1700

Phone: (646) 558-8656 | Telephone participants: \*9 to raise hand, \*6 to unmute

## **MEETING AGENDA**

| AGENDA ITEM  | PRESENTER                                    | ACTION or INFORMATION |
|--|--|-----------------------|
| 1. Call Meeting to Order (10:00)   | Paul Bradbury,<br>Committee Chair            | N/A                   |
| 2. Public Comment (10:00-10:05)  The Finance Committee welcomes public comment. For items NOT listed on this agenda, the chair will recognize speakers at this point on the agenda. For items on the agenda, the chair will recognize public comment following the staff presentation. There is a 3-minute time limit per speaker. | Paul Bradbury,<br>Committee Chair            | Information           |
| 3. Approval of Meeting Minutes (10:00-10:05)  The committee will be asked to approve minutes from the August 13, 2025 meeting of the Finance Committee.  | Paul Bradbury,<br>Committee Chair            | ACTION                |
| 4. Micro Transit Cost Allocation (10:05-10:30)  Staff will review the operating cost of microtransit as it compares to fixed route bus service and how differences in these the two services could be accounted for in Metro's 2026 Operating Budget.  | Shelly Brooks,<br>Chief Financial<br>Officer | Discussion            |
| 5. 2026 Operating Budget Draft (10:30 – 11:25) Staff will present the draft 2026 Operating budget.   | Shelly Brooks,<br>Chief Financial<br>Officer | Information           |
| <ul> <li>6. Future Agenda Items (11:25-11:30)</li> <li>Committee members may request future agenda items.</li> <li>Workplan Development (Strategic Plan)- Ongoing</li> <li>Review Financal Policies (Fund Balance/Procurement)- TBD</li> <li>Long Range Financial Forecasting- Ongoing</li> </ul>                                  | Paul Bradbury,<br>Committee Chair            | Information           |

| <ul> <li>Electric Buses- KPIs and Cost Analysis- TBD</li> <li>Microtransit Cost Analysis- September/October 2025</li> <li>Federal and State Funding Outlook- Ongoing</li> </ul>  |                                   |             |
|--|-----------------------------------|-------------|
| <ul> <li>7. Upcoming Meetings (11:25-11:30)</li> <li>Executive Committee – September 24, 2025 at 3:30 pm</li> <li>Finance Committee – October 8, 2025 at 4:00 pm</li> <li>Finance Committee – October 15, 2025 at 4:00 pm</li> <li>Board of Directors – October 23, 2025 at 4:00 pm</li> <li>Mkt/Coms Committee – November 12, 2025 at 3:00 pm</li> <li>Plan/Ops Committee – November 19, 2025 at 10:30 am</li> <li>Advocacy Committee – November 19, 2025 at 4:30 pm</li> </ul> | Paul Bradbury,<br>Committee Chair | Information |
| 9. Adjournment (11:30)   | Paul Bradbury,<br>Committee Chair | ACTION      |

As of November 9, 2022 Greater Portland METRO is holding meetings of the Board of Directors (and its committees) in hybrid format, both in person at METRO's offices and via webinar. The remote portions of all meetings are conducted in accordance with the requirements of <u>METRO's Remote Participation Policy</u> (adopted August 25, 2022) as well as LD 1772, PL 2022 Ch. 666, and 1 MRSA Chapter 13, Subchapter 1.



## Greater Portland Metro Finance Committee Wednesday, August 13, 2025 4:00pm DRAFT Meeting Minutes:

| Member:        | Municipality:  | Role:               | Status: |
|----------------|----------------|---------------------|---------|
| Paul Bradbury  | Portland       | Chair               | Present |
| Josh Reny      | South Portland | Vice Chair          | Present |
| Merrill Barter | Falmouth       | Member              | Present |
| Tom Poirier    | Gorham         | Member              | Present |
| Ed Suslovic    | Portland       | Non-voting Attendee | Present |

| Staff Present                           | Identified Members of the Public |
|---|----------------------------------|
| Shelly Brooks – Chief Financial Officer | Portland Chamber of Commerce     |

With a Quorum in place, this meeting was called to Order By: Paul Bradbury at: 4:00 pm

#### II. Public Forum:

No members of public requested to speak.

### III. Approval of April 2, 2025 Draft Meeting Minutes:

Josh Reny motioned, seconded by Merrill Barter to approve the June 4, 2025 meeting minutes. After a roll call of the members present, it was unanimously approved.

## IV. 2026 Budget Process Overview:

Shelly Brooks presented the 2026 budget process overview and timeline, along with suggestions for 3 Finance Committee meetings leading up to the Board of Director's final approval of the 2026 at the October 23, 2025 meeting. Staff will poll the committee members for final meeting date for September, and calendar invites will be sent for the October 8<sup>th</sup> @ 4pm and October 15<sup>th</sup> @ 4pm meetings.

### V. Local Match Policy:

Shelly Brooks presented a draft CIP Local Match policy for review and approval by the committee. Shelly explained the policy allows staff to re-allocate local match contributions to capital projects that are approved in the 5-year CIP. Josh Reny requested an amendment to the policy to require communication as informational items of such re-allocations to the Finance Committee and the Board of Directors at

their meetings following the re-allocation. Josh Reny motioned, seconded by Tom Poirier to approve the Local Match Policy. After a roll call of the members present, it was unanimously approved. The policy will be presented to the Executive Committee for approval on August 27, 2025.

### VI. Committee Workplan Development:

The committee a began the discussion of a workplan of the goals and strategic priorities of the Finance Committee from the April 2nd meeting.

Staff will work to develop a framework for financial best practices for the committee's review.

### 1. Plan for Long Term Financial Sustainability

- i. Achieving the industry benchmark by increasing fare recovery to 25%
  - I. The committee requested analysis of fare increases on ridership, best practices, indexing, etc. Staff will work to gather information for analysis- and will likely begin the analysis in Planning and Operations Committee, before moving back to the Finance Committee to review long term financial impacts of changes being considered.
- ii. Develop, maintain and monitor long-term financial forecast
- iii. Maintain clean audit reports with no material weaknesses
  - I. Staff will work to develop a framework for financial best practices for the committee's review.
- iv. Develop long-term plan to achieve targeted Fund Balance
- v. Carefully evaluate service expansion for fiscal sustainability

### 2. Diversify Revenue Sources

- i. Identify new funding sources
  - I. Engage member communities to assist with identifying new funding sources
- ii. State operational support advocacy
- iii. Identify new opportunities for Pass Programs
- iv. Evaluate revenue caps, minimum revenue guarantees, and annual contributions for route support
  - I. KPI's for pass programs (Planning and Operations Committee)
- v. Increase non-fare miscellaneous revenue

### 3. Asset Management

- i. Ensure assets are replaced on a coordinated, properly funded schedule
  - I. Work to develop a 5-year overall funding strategy of the CIP
- ii. Plan for major capital expenses and budget accordingly
  - I. Ed Suslovic began a discussion of a facility task force of the BOD for the Facility Master Plan project.

### VII. Future Agenda Items:

Goal Setting/Workplan Development (Strategic Plan)- Ongoing

- Review Financial Policies (Fund Balance/Procurement)- TBD
- Long Range Financial Forecasting- Ongoing
- Electric Buses- KPIs and Cost Analysis- TBD
- Microtransit Cost Analysis- Sept/Oct 2025 with 2026 Budget
- Federal and State Funding Outlook- Ongoing

## VIII. Upcoming Meetings:

- Board of Directors June 26, 2025 at 4:00 pm
- Finance Committee- (Tentative) September 10, 2025 at 4:00 pm- Will be Rescheduled after Availability Poll
- Market/Coms Committee September 10, 2025 at 3:00 pm
- Plan/Ops Committee August 20, 2025 at 10:30 am
- Advocacy Committee August 20, 2025 at 4:30 pm
- Executive Committee August 27, 2025 at 3:30 pm
- IX. Adjournment: Tom Poirier motioned, Merrill Barter seconded. Paul Bradbury adjourned the meeting at 5:05 PM.



### FINANCE COMMITTEE

**AGENDA ITEM 4** 

#### DATE

September 24, 2025

#### **SUBJECT**

Evaluate Microtransit Rate for Metro's Operating Budget

#### **PURPOSE**

To present a methodology for allocating expenses for microtransit service to Metro member communities.

### **BACKGROUND/ANALYSIS**

In October 2023 Metro's Board of Directors adopted a cost/revenue allocation formula used to determine local assessments for Metro member communities. This formula is used to allocate revenue and expenses to each member community. See Attachment A for summary explanation of cost allocation formula.

When the formula was adopted Metro only operated fixed route bus service. In January of 2025, Metro introduced microtransit service in Falmouth. During the 2025 budget year this new service was 100% funded by ARPA Grant funding. In 2026, the ARPA grant funding will be exhausted. This will require the microtransit to be folded into Metro's regular operating budget.

Due to the operating profile of microtransit being significantly different than fixed route bus service, staff compared the variable cost expenses of both services. Figure 1 represents most expenses associated with microtransit for the first eight months of operation. The figure does not include parts and maintenance costs as these costs are not currently available for reporting in an expense-based format. Maintenance staff report that Metro's new microtransit vehicle has not required any repairs to date and the only maintenance expenses associated with the vehicle are related to regular preventative maintenance.

Figure 1 – Microtransit expenses (Jan25-Aug25)

|                          | J  | lan-25 | F  | eb-25  | ſ  | Mar-25 | Apr-25       | N  | May-25 | Jun-25       | Jul-25       | -  | ug-25  |
|--------------------------|----|--------|----|--------|----|--------|--------------|----|--------|--------------|--------------|----|--------|
| Wages                    | \$ | 5,463  | \$ | 6,474  | \$ | 8,346  | \$<br>6,994  | \$ | 8,643  | \$<br>6,382  | \$<br>9,263  | \$ | 7,441  |
| Overtime                 | \$ | 2,852  | \$ | 3,911  | \$ | 1,469  | \$<br>2,278  | \$ | 2,715  | \$<br>2,162  | \$<br>3,101  | \$ | 2,721  |
| Bonus                    | \$ | 172    | \$ | -      | \$ | -      | \$<br>-      | \$ | -      | \$<br>-      | \$<br>-      | \$ | -      |
| Holiday                  | \$ | 516    | \$ | 532    | \$ | -      | \$<br>-      | \$ | 272    | \$<br>532    | \$<br>-      | \$ | -      |
| Paid Absences            | \$ | 712    | \$ | 430    | \$ | 32     | \$<br>183    | \$ | 688    | \$<br>688    | \$<br>878    | \$ | 351    |
| Training                 | \$ | -      | \$ | -      | \$ | 423    | \$<br>-      | \$ | -      | \$<br>-      | \$<br>-      | \$ | -      |
| Benefits                 | \$ | 3,629  | \$ | 3,820  | \$ | 6,523  | \$<br>5,148  | \$ | 5,886  | \$<br>5,254  | \$<br>6,187  | \$ | 5,301  |
| Gasoline                 | \$ | 937    | \$ | 879    | \$ | 976    | \$<br>963    | \$ | 953    | \$<br>1,111  | \$<br>1,205  | \$ | 1,238  |
| Microtransit App         | \$ | 4,206  | \$ | 4,205  | \$ | 2,103  | \$<br>2,103  | \$ | 2,103  |              | \$<br>2,103  |    |        |
| Consultant/Misc Supplies | \$ | 125    | \$ | 1,538  |    |        | \$<br>24     |    |        | \$<br>2,474  | \$<br>1,224  | \$ | 404    |
| Total                    | \$ | 18,612 | \$ | 21,789 | \$ | 19,872 | \$<br>17,694 | \$ | 21,260 | \$<br>18,602 | \$<br>23,961 | \$ | 17,455 |
| Revenue Hours            |    | 436.1  |    | 402.9  |    | 447.3  | 429.4        |    | 435    | 431.7        | 431.9        |    | 445.6  |
| Cost per Hour            | \$ | 42.39  | \$ | 50.26  | \$ | 44.43  | \$<br>41.15  | \$ | 48.87  | \$<br>37.36  | \$<br>52.64  | \$ | 38.27  |

Eight-month average variable cost for microtransit – \$44.42 Metro's 2025 variable rate for fixed route bus service – \$85.09 Microtransit percentage of fixed route variable rate – 52.2%

Based on the significant difference in expenses between the cost to operate microtransit and the cost to operate fixed route transit it would be justified that the expenses for these services be charged to Metro member communities at different rates. Similarly, revenues (with the exception of fare revenue) would also be applied at a reduced rate.

#### FISCAL IMPACT

There is no fiscal impact to Metro's overall budget, however there will be a shifting of revenue and expenses between member communities.

#### RECOMMENDATION

This item is for first review by the Finance Committee. If the Committee would like to proceed with this evaluation, staff would return with a recommended procedure for allocating revenue and expenses for microtransit service at the Committee's next meeting.

### **ATTACHMENT**

Attachment A – Summary of Cost Allocation Formula

### **CONTACT**

Shelly Brooks, Chief Financial Officer 207-221-8710 - <a href="mailto:sbrooks@gpmetro.org">sbrooks@gpmetro.org</a>

### **GP Metro Cost/Revenue Allocation Summary**

# Divide Budgeted Expenses into Fixed and Variable Catergories

Assign State/Federal Funding to Fixed Expenses

Allocate local match as needed to PM, CIP, debt service and fund balance



# Determine Variable Cost per Revenue Hour

Divide total variable costs by total revenue hours



# Assign Variable Costs to Service

Assign variable costs to each route by mutiplying cost per revenue hour by jurisdictional revenue hours



# Assign Revenues to Service

Assign remaining federal, state and miscellaneous funding proportionally by revenue hour

Assign fare revenue based on average fare and ridership per route



# **Determine Local Assessments**

Determine local assessments by calculating the remaining unfunded expense for each route by juridistional revenue hour for each member community

### **FY 2026 OPERATING BUDGET- Draft**

The total operating budget for FY 2026 is \$20,808,769, an increase of 8.08% compared to FY 2025. Staff continue to work to identify opportunities for savings to close the deficit of \$2,006,678. Items presented are working drafts/estimates.

Table 1: Total Budget Summary

|  | 2023              | 2024       | 2025              | 2025       | 2026               | 2025        | 2025   |
|--|-------------------|------------|-------------------|------------|--------------------|-------------|--------|
|  | Actual            | Actual     | Final Request     | Projection | Request            | +/-\$       | +/- %  |
| EXPENDITURES   |                   |            |                   |            |                    |             |        |
| Base Bus Budget  |                   |            |                   |            |                    |             |        |
| Wages  | 7,275,589         | 8,095,775  | 9,661,876         | 8,948,743  | 10,404,755         | 742,880     | 7.69   |
| Benefits   | 2,929,801         | 3,294,106  | 3,959,250         | 3,737,186  | 4,408,562          | 449,312     | 11,35  |
| Services and Fees  | 930,898           | 996,518    | 1,098,685         | 1,109,356  | 1,286,819          | 188,134     | 17.12  |
| Fuel-Fluids-Tires  | 716,703           | 957,750    | 1,359,084         | 1,206,939  | 1,199,700          | (159,384)   | -11.73 |
| Supplies & Equipment   | 449,124           | 456,601    | 552,220           | 576,799    | 613,250            | 61,030      | 11.05  |
| Utilities  | 359,445           | 308,708    | 391,101           | 377,348    | 398,174            | 7,073       | 1.81   |
| Insurance  | 375,431           | 402,432    | 476,610           | 476,610    | 514,739            | 38,129      | 8.00   |
| Miscellaneous Expenses   | 55,402            | 72,426     | 85,494            | 75,522     | 128,551            | 43,057      | 50.36  |
| Debt Service   | •                 | 304,274    | 302,524           | 280,896    | •                  | (4,773)     | -1,58  |
| Capital & Reserves   | 298,479           | 393,732    | 258,560           | 322,816    | 297,750<br>350,000 | 91,440      | 35.37  |
| · ·  | 134,820           | · ·        | •                 | -          | -                  | -           | 8.03   |
| Total Base Bus Budget  | 13,525,692        | 15,282,322 | 18,145,405        | 17,112,215 | 19,602,301         | 1,456,897   | 8.03   |
| Separate Budget Categories                                       |                   |            |                   |            |                    |             |        |
| ADA Paratransit  | 458,106           | 410,475    | 615,000           | 648,870    | 698,340            | 83,340      | 13.55  |
| 115 St. John's Street  | 469,022           | 477,017    | 491,898           | 493,359    | 508,127            | 16,230      | 3.30   |
| Service Improvements   | 164,743           |            |                   |            |                    |             |        |
| Total Expenditures   | 14,617,562        | 16,169,814 | 19,252,302        | 18,254,443 | 20,808,769         | 1,556,466   | 8.08   |
| REVENUES   |                   |            |                   |            |                    |             |        |
| Base Bus Funding   |                   |            |                   |            |                    |             |        |
| Fare Revenue   | 2,133,614         | 2,670,561  | 3,378,509         | 2,926,185  | 2,988,028          | (390,481)   | -11.56 |
| Miscellaneous Revenue  | 494,723           | 648,270    | 541,838           | 423,130    | 422,500            | (119,338)   | -22.02 |
| Municipal Funding  | 4,534,570         | 4,644,672  | 5,316,376         | 5,313,959  | 5,605,419          | 289,043     | 5.44   |
| State Funding  | 170,427           | 477,494    | 770,153           | 730,745    | 730,745            | (39,408)    | -5.12  |
| Federal Funding  | 6,287,950         | 6,027,495  | 6,544,835         | 6,544,835  | 7,309,652          | 764,817     | 11.69  |
| Total Base Bus Budget  | 13,621,284        | 14,468,492 | 16,551,711        | 15,938,854 | 17,056,344         | 504,633     | 3.05   |
| Separate Budget Categories                                       |                   |            |                   |            |                    |             |        |
| ADA PT - Municipal Funding                                       | 89,339            | 81,764     | 123,000           | 129,774    | 139,668            | 16,668      | 13,55  |
| ADA PT - Municipal Funding  ADA PT - Federal Funding             | 346,387           | 328,380    | 492,000           | 492,000    | 558,672            | 66,672      | 13.55  |
| 115 St. John's Other Revenue                                     | •                 | 252,785    |                   | 255,287    | 263,529            | 8,241       | 3.23   |
| 115 St. John's Other Revenue<br>115 St. John's Municipal Funding | 249,656           |            | 255,287<br>96,132 | 96,132     | 98,052             | 1,920       | 2.00   |
| 115 St. John's State Funding                                     | 93,862            | 94,244     | •                 | •          | •                  | •           | -15.21 |
|  | 234,654           | 239,347    | 244,136           | 244,134    | 207,015            | (37,121)    | -15.21 |
| Service Imp Passenger Fares<br>Service Imp Federal Funding       | 53,467<br>111,277 | 586,754    | 1,490,036         | 1,400,603  | 478,811            | (1,011,225) | -67.87 |
| Tatal Pavanuas   | 44 700 035        | 16.054.765 | 40.252.202        | 10 556 704 | 40 003 000         | (AEO 242)   | 2.21   |
| Total Revenues   | 14,799,926        | 16,051,766 | 19,252,302        | 18,556,784 | 18,802,090         | (450,212)   | -2.34  |
|  |                   |            |                   |            |                    |             |        |

### **Major Budget Factors:**

- Base Bus Budget (Expenditures) Metro currently estimates a \$2,067,147 deficit for FY 2026. The FY 2026
   Base Bus Budget is built on transit service levels that are mostly unchanged from FY 2025.
  - Service Improvements ARPA funded service improvements implemented in May 2024 and November 2024 are reported as included in the base budget expenditure numbers. The service improvements resulted in a net increase of 4 bus operator positions in 2023, 8 bus operator positions in 2024, and 2 non-CLD driver for a total of 75 bus operator positions and 3 non-CDL operators as of November 2024.

- Base Bus Budget (Revenues) revenue estimates include: decreases in fares and miscellaneous revenue
  as well as increases in federal funding. Current municipal funding reflects an overall 5.4% increase, which
  includes a 5% placeholder increase in operating funding and a 17.1% placeholder increase in capital
  funding. The 2026-2030 CIP is still being finalized and may adjust this figure. Staff anticipate a small
  balance of ARPA funding carrying into 2026, which will offset about ¼ year of ARPA related service
  improvements.
- ADA Paratransit budget is projected to increase based on actual increased ridership in 2025.
- Lease Property (151 St. John's Street) total budget includes the anticipated expenditures and revenues associated with lease and operations of the property at 115 St. John's Street. A projected \$60,468 surplus in this section can be available to offset a deficit(s) in other sections of the budget.

### **BASE BUS SERVICE**

For 2026, baseline bus service (including ARPA funded service improvements) will total approximately 137,403 revenue hours. Table 2 outlines service levels, projected revenue hours and estimated boardings by route. Also presented are the boardings per hour statistics which is a basic metric of route performance.

Table 2: 2026 Service Levels and Estimated Ridership

|            |                                      |                               | Pε      | eak Headwa | ys     | Revenue | Estimated | Boardings/ |
|------------|--------------------------------------|-------------------------------|---------|------------|--------|---------|-----------|------------|
| ROUTE      | MUNICIPALITIES                       | CORRIDORS                     | Wkdy    | Sat        | Sun    | Hours   | Boardings | Hour       |
| Route 1    | Portland                             | Congress                      | 30 min. | 60 min     | 60 min | 9,853   | 131,100   | 13         |
| Route 2    | Portland-Westbrook                   | Forest                        | 30 min. | 60 min     | 60 min | 10,708  | 174,208   | 16         |
| Route 3    | Portland-South Portland-Westbrook    | Bridge-Spring                 | 60 min  | 60 min     | 60 min | 6,174   | 62,527    | 10         |
| Route 4    | Portland-Westbrook                   | Brighton-Main                 | 30 min. | 45 min     | 45 min | 13,680  | 222,586   | 16         |
| Route 5    | Portland-South Portland              | Outer Congress                | 30 min. | 45 min     | 45 min | 10,526  | 166,963   | 16         |
| Route 7    | Falmouth-Portland                    | Congress-Rt. 1                | 40 min  | 60 min.    | 60 min | 14,648  | 186,143   | 13         |
| Route 8    | Portland                             | Peninsula Circulator          | 30 min. | 60 min     | 60 min | 6,757   | 72,885    | 11         |
| Route 9    | Falmouth-Portland                    | Congress-Washington-Stever    | 30 min. | 30 min     | 60 min | 19,469  | 352,455   | 18         |
| Route 21   | Portland - SMCC                      | Pillsbury-Cottage-Broadway    | 50 min  | 120 min    | 90 min | 5,315   | 58,595    | 11         |
| Route 24A  | South Portland - Maine Mall          | Congress-Broadway-Main        | 120 min | 120 min    | 90 min | 5,367   | 60,513    | 11         |
| Route 24B  | South Portland - Maine Mall          | Congress-Highland-Broadway    | 120 min | N/A        | N/A    | 3,968   | 68,185    | 17         |
| Husky Line | Gorham-Portland-Westbrook            | Rt. 25-William Clark-Brighton | 30 min. | 45 min     | 45 min | 14,764  | 163,894   | 11         |
| Breez      | Brunswick-Freeport-Yarmouth-Portland | I-295-Rt. 1                   | 50 min  | 150 min    | N/A    | 10,984  | 62,335    | 6          |
| Micro      | Falmouth                             | Falmouth On-Demand            |         | On Demand  |        | 5,190   | 5,500     | 1          |
| Total      |                                      | •                             |         |            |        | 137,403 | 1,787,890 | 13         |

Table 3: Base Bus Budget Summary

|                          | 2023       | 2024       | 2025          | 2025       | 2026        | 2025        | 2025   |
|--------------------------|------------|------------|---------------|------------|-------------|-------------|--------|
|                          | Actual     | Actual     | Final Request | Projection | Request     | +/-\$       | +/- %  |
|                          |            |            |               |            |             |             |        |
| EXPENDITURES             |            |            |               |            |             |             |        |
| Base Bus Budget          |            |            |               |            |             |             |        |
| Wages                    | 7,275,589  | 8,095,775  | 9,661,876     | 8,948,743  | 10,404,755  | 742,880     | 7.7%   |
| Benefits                 | 2,929,801  | 3,294,106  | 3,959,250     | 3,737,186  | 4,408,562   | 449,312     | 11.3%  |
| Services and Fees        | 930,898    | 996,518    | 1,098,685     | 1,109,356  | 1,286,819   | 188,134     | 17.1%  |
| Fuel-Fluids-Tires        | 716,703    | 957,750    | 1,359,084     | 1,206,939  | 1,199,700   | (159,384)   | -11.7% |
| Supplies & Equipment     | 449,124    | 456,601    | 552,220       | 576,799    | 613,250     | 61,030      | 11.1%  |
| Utilities                | 359,445    | 308,708    | 391,101       | 377,348    | 398,174     | 7,073       | 1.8%   |
| Insurance                | 375,431    | 402,432    | 476,610       | 476,610    | 514,739     | 38,129      | 8.0%   |
| Misc Exp                 | 55,402     | 72,426     | 85,494        | 75,522     | 128,551     | 43,057      | 50.4%  |
| Debt Service             | 298,479    | 304,274    | 302,524       | 280,896    | 297,750     | (4,773)     | -1.6%  |
| Capital & Reserves       | 134,820    | 393,732    | 258,560       | 322,816    | 350,000     | 91,440      | 35.4%  |
| Service Improvements     |            |            |               |            |             |             |        |
| Total Base Bus Budget    | 13,525,692 | 15,282,322 | 18,145,405    | 17,112,215 | 19,602,301  | 1,456,897   | 8.0%   |
|                          |            |            |               |            |             |             |        |
| REVENUES                 |            |            |               |            |             |             |        |
| Base Bus Funding         |            |            |               |            |             |             |        |
| Fare Revenue             | 2,133,614  | 2,670,561  | 3,378,509     | 2,926,185  | 2,988,028   | (390,481)   | -11.6% |
| Miscellaneous Revenue    | 494,723    | 648,270    | 541,838       | 423,130    | 422,500     | (119,338)   | -22.0% |
| Municipal Funding        | 4,534,570  | 4,644,672  | 5,316,376     | 5,313,959  | 5,605,419   | 289,043     | 5.4%   |
| State Funding            | 170,427    | 477,494    | 770,153       | 730,745    | 730,745     | (39,408)    | -5.1%  |
| Federal Funding          | 6,287,950  | 6,027,495  | 6,544,835     | 6,544,835  | 7,309,652   | 764,817     | 11.7%  |
| Svc Imp- Federal Funding |            | 586,754    | 1,490,036     | 1,400,603  | 478,811     | (1,011,225) | -67.9% |
| Total Base Bus Budget    | 13,621,284 | 15,055,246 | 18,041,747    | 17,339,457 | 17,535,155  | (506,592)   | -2.8%  |
| Surplus/(Deficit)        | 95,592     | (227,076)  | (103,658)     | 227,242    | (2,067,147) | (1,963,489) |        |

## TRANSIT OPERATIONS DEPARTMENT

### **Overview and Staffing**

The mission of the Transit Operations Department is to deliver safe and effective transit service on a daily basis in accordance with Metro's published routes and schedules and provide an excellent rider experience across all touchpoints.

- Transit Operations deliver safe and effective bus operations on a daily basis in accordance with Metro's published routes and schedules while providing an excellent rider experience.
- Safety-Training effectively train and prepare new Bus Operators and manage Metro's agency safety plan.

The Operations Department includes the following full-time equivalent (FTE) positions and number of employees. Several positions have been reclassified out of the Operations Department for 2026; Information Technology will be reported as a separate department budget. Additionally, Customer Service has been moved to the Planning and Marketing Department budget. The Safety and Training Manager position has been reclassified as the Assistant Transit Operations Manager and finally, two new positions are being requested, a Training Supervisor and a Scheduler/Data Analyst.

The Training Supervisor will perform the majority of the "hands on" new and refresher Bus Operator training. The Assistant Transit Operations Manager will provide support for the Transit Operations Manager in the areas of; dispatch oversight, operations, ITS systems and safety. This position is budgeted for the full year in 2026.

The Scheduler/Data Analyst position will primarily gather data and provide reports on a variety of KPIs. This position will make recommendations for schedule adjustments to improve on-time performance and will produce Metro's operator and customer facing schedules. This position is budgeted for ½ year in 2026.

**Table 4: Transit Operations Department Staffing** 

| Staffing                             | 2023  | 2024  | 2025  | 2026  |       |                               |
|--------------------------------------|-------|-------|-------|-------|-------|-------------------------------|
| Transit Operations Manager           | 1.00  | 1.00  | 1.00  | 1.00  | 0.00  |                               |
| Transit Operations Assistant Manager |       |       |       | 1.00  | 1.00  | *Reclassification             |
| Safety and Training Manager          | 1.00  | 1.00  | 1.00  | 0.00  | -1.00 | *Reclassification             |
| Training Supervisor                  |       |       |       | 1.00  | 1.00  | *Additional Position          |
| Scheduler/Data Analyst               | 0.00  | 0.00  | 0.00  | 1.00  | 1.00  | *Additional Position          |
| Dispatcher                           | 4.00  | 4.00  | 4.00  | 4.00  | 0.00  |                               |
| Bus Operators                        | 63.00 | 75.00 | 84.00 | 83.00 | -1.00 |                               |
| Operations Assistant                 | 1.00  | 1.00  | 1.00  | 1.00  | 0.00  |                               |
| Shuttle Driver                       | 1.00  | 3.00  | 3.00  | 3.00  | 0.00  |                               |
| Customer Service Manager             | 1.00  | 1.00  | 1.00  | 0.00  | -1.00 | * Moved to Planning/Marketing |
| Customer Service Representative      | 2.00  | 2.00  | 2.00  | 0.00  | -2.00 | * Moved to Planning/Marketing |
| IT Manager                           | 1.00  | 1.00  | 1.00  | 0.00  | -1.00 | * Moved to IT Department      |
| Totals                               | 75.00 | 89.00 | 98.00 | 95.00 | -3.00 |                               |

<sup>\*</sup>Staffing is based on total position count, not amount budgeted.

Table 5: Transit Operations Department Budget

| USES OF FUNDS                        | 2023                 | 2024                 | 2025                  | 2025                 | 2026                  | 2025               | 2025          | Note |
|--------------------------------------|----------------------|----------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|------|
|                                      | Actual               | Actual               | Final Request         | Projection           | Request               | +/-\$              | +/- %         |      |
| Wages                                |                      |                      |                       |                      |                       |                    |               |      |
| Regular Wages                        | 4,545,926            | 5,025,804            | 6,092,300             | 5,646,087            | 6,359,995             | 267,695            | 4.4%          |      |
| New Positions                        |                      | -                    | -                     | -                    | 43,987                | 43,987             | 100.0%        |      |
| Overtime - Operations                | 504,636              | 544,757              | 641,417               | 696,621              | 710,154               | 68,737             | 10.7%         |      |
| Add'l Pay (PTO payout, HIth opt out) | 35,509               | 54,606               | 72,618                | 52,438               | 74,796                | 2,179              | 3.0%          |      |
| Holiday Pay - Worked                 | 100,244              | 123,060              | 138,424               | 145,627              | 149,995               | 11,572             | 8.4%          |      |
| Wages                                | 5,186,316            | 5,748,227            | 6,944,759             | 6,540,773            | 7,338,928             | 394,169            | 5.7%          |      |
| Benefits                             |                      |                      |                       |                      |                       |                    |               |      |
| FICA/FMLA                            | 391,936              | 438,594              | 570,516               | 526,468              | 591,558               | 21,042             | 3.7%          |      |
| Health Ins                           | 1,033,410            | 1,219,143            | 1,517,434             | 1,423,674            | 1,599,910             | 82,475             | 5.4%          | 5    |
| HRA Payments                         | 72,773               | 85,114               | 85,000                | 73,176               | 75,335                | (9,665)            | -11.4%        | 6    |
| Dental Insurance                     | 45,282               | 45,563               | 56,122                | 50,640               | 56,816                | 694                | 1.2%          |      |
| Disability Insurance                 | 41,049               | 46,564               | 58,232                | 53,599               | 45,669                | (12,563)           | -21.6%        | 7    |
| Life Insurance                       | 1,651                | 2,066                | 2,065                 | 2,117                | 2,117                 | 52                 | 2.5%          |      |
| Workers Comp                         | 165,008              | 179,662              | 152,503               | 167,503              | 263,215               | 110,712            | 72.6%         | 8    |
| Unemployment                         | -                    | 12,207               | 15,000                | 774                  | 5,000                 | (10,000)           | -66.7%        | 9    |
| Vision                               | 2,011                | 2,029                | 2,355                 | 2,341                | 2,148                 | (208)              | -8.8%         | *    |
| Retirement                           | 320,702              | 347,659              | 445,865               | 413,929              | 467,807               | 21,942             | 4.9%          |      |
| New Positions                        | •                    | •                    |                       |                      | 17,659                | 17,659             | 100.0%        | 10   |
| Uniforms/Reimbursements              | 28,579               | 16,792               | 33,892                | 15,783               | 28,092                | (5,800)            | -17.1%        | *    |
| Benefits                             | 2,102,401            | 2,395,393            | 2,938,985             | 2,730,005            | 3,155,326             | 216,341            | 7.4%          |      |
| Total Wages & Benefits               | 7,288,717            | 8,143,621            | 9,883,744             | 9,270,778            | 10,494,254            | 610,510            |               |      |
|                                      | 2023                 | 2024                 | 2025                  | 2025                 | 2026                  | 2025               |               |      |
| USES OF FUNDS                        | Actual               | Actual               | Final Request         | Projection           | Request               | Balance            | %             |      |
| Services and Fees                    |                      |                      |                       |                      |                       |                    |               |      |
| Temporary Help                       | -                    | -                    | -                     | -                    | -                     | -                  | 0.0%          |      |
| Technology Services                  |                      |                      |                       |                      | -                     | -                  | 0.0%          |      |
| Other Contracted Services            | 88,964               | 99,472               | 107,500               | 88,946               | 112,500               | 5,000              | 4.7%          |      |
| Services and Fees                    | 88,964               | 99,472               | 107,500               | 88,946               | 112,500               | 5,000              | 4.7%          |      |
| Supplies & Equipment                 |                      |                      |                       |                      |                       |                    |               |      |
| Transportation Supplies              | 6,606                | 1,086                | 6,500                 | 4,135                | 7,000                 | 500                | 7.7%          |      |
| It Supplies                          | 0                    | (0)                  | -                     | -                    | -                     | -                  | 0.0%          |      |
| Fare Media                           | 19,950               | 21,498               | 15,000                | 15,000               | _                     | (15,000)           | -100.0%       |      |
| Minor Equipment                      | 1,666                | (0)                  | 2,000                 | 1,000                | 1.500                 | (500)              | -25.0%        |      |
| Supplies and Equipment               | 28,223               | 22,583               | 23,500                | 20,135               | 8,500                 | (15,000)           | -63.8%        |      |
| Utilities                            |                      |                      |                       |                      |                       |                    |               |      |
| Phone/Cell/Internet- AVL             |                      |                      |                       |                      |                       |                    | 0.0%          |      |
| Phone/Cell/Internet                  | 1.684                | 1.959                | 1.920                 | 2.294                | 1.920                 | -                  | 0.0%          |      |
| Utilities                            | 1,684                | 1,959                | 1,920                 | 2,294<br>2,294       | 1,920                 | -                  | 0.0%          |      |
| "                                    |                      |                      |                       |                      |                       |                    |               |      |
| Miscellaneous Expenses               |                      |                      |                       |                      |                       |                    |               |      |
| Conferences and Travel               | 110                  | 1,796                | 4,000                 | 2,085                | 6,000                 | 2,000              | 50.0%         |      |
| Miscellanous Expenses                | 110                  | 1,796                | 4,000                 | 2,085                | 6,000                 | 2,000              | 50.0%         |      |
|                                      |                      |                      |                       |                      |                       |                    |               |      |
| Total Non-Personnel Expenses         | 118,981              | 125,810              | 136,920               | 113,460              | 128,920               | (8,000)            | -5.8%         |      |
|                                      | 118,981<br>7,407,698 | 125,810<br>8,269,431 | 136,920<br>10,020,664 | 113,460<br>9,384,238 | 128,920<br>10,623,174 | (8,000)<br>602,510 | -5.8%<br>6.0% |      |

| Note # | Line Item               | Explanation   |
|--------|-------------------------|---|
| 1      | Wages                   | Increase in regular wages is driven mainly by the COLA increase (3% Jan 1, 2% July 1) in base wages and step increases as required by the Collective Bargaining Agreement with ATU and the Non-Union Salary Plan approved by the Board of Directors in 2022. Wages related to service improvement are included in this line as well. Staff are estimating the same COLA for non-union staff.  |
| 2      | New Positions- Wages    | This amount reflects the request for two new positions. One, full year, Training Supervisor, and one, ½ year Scheduler/Data Analyst.  |
| 3      | Overtime                | Overtime increase is related to the 3% COLA as required by the CBA. Additionally, this includes an addition of Overtime expected for Micro Transit drivers.   |
| 4      | Holiday Pay             | Increase is related to COLA as required by the CBA. Additionally, 2025 projection estimates to be slightly over budget on this line, so increase is based on 2025 projection and not 2025 budget.   |
| 5      | Health Insurance        | Health Insurance is estimated at an increase of 11% over 2025 budgeted amount.  |
| 6      | HRA Payments            | Historically, HRA payments were budgeted fully in Operations, as this department carried the majority of the expenses, and allocated to the departments based on actual expenditures. For 2026, we are budgeting an amount for each department. For 2026, Operations is showing a slight decrease, but this is based on the allocation to other departments. Overall, HRA Payments requested increase is about 20%, which is based on historical usage and added staff. |
| 7      | Disability Insurance    | Metro's broker for Disability Insurance was able to negotiate a rate reduction on STD benefits only, which is contributed to the addition of MEPFML benefits, starting in 2026. The Oct 2025 renewal includes a decrease in the STD rate, and no change in the rate for LTD benefits.   |
| 8      | Workers Compensation    | Workers Compensation expenditures have historically averaged around 2.75% of wages. Staff are using this as an estimate, and will update once initial discussions for 2026 policy renewals begin.   |
| 9      | Unemployment            | Metro is self-insured for unemployment benefits, therefore, only has expenditures when claims are filed. So far, 2025 has been minimal. Staff have adjusted the budget request downward based on 2025 actuals.  |
| 10     | New Positions- Benefits | This amount reflects an estimate of benefit expenditures for new positions. Staff are using 45% of wages as an estimate, which is in line with actual overall benefit costs related to wages.   |
| 11     | Minor Equipment         | Staff have adjusted this request downward, based on historical usage.   |
| 12     | Conference and Travel   | Increased based on need for additional training for Operations staff and managers   |

## INFORMATION TECHNOLOGY DEPARTMENT

### **Overview and Staffing**

The mission of the Information Technology Department is to provide secure, reliable, and innovative technology solutions that support Metro's operations, enhance the rider experience, and safeguard agency data and systems. The department ensures the availability and integrity of critical technology infrastructure, applications, and digital services.

- **Systems & Infrastructure** Maintain Metro's hardware, software, and network infrastructure to ensure availability, operability, and business continuity.
- **Cybersecurity** Protect agency systems, data, and digital assets through proactive monitoring, risk management, and compliance with security standards.
- **Application Support** Manage, update, and support agency business systems, including financial, operational, and customer-facing platforms.
- **Innovation & Data** Advance technology initiatives, data management, and analytics to improve decision-making, service delivery, and rider experience.

The Information Technology Department includes the following full-time equivalent (FTE) positions and number of employees. No additional positions or employees are proposed.

Table 6: Information Technology Department Staffing

| Staffing   | 2023 | 2024 | 2025 | 2026      |
|------------|------|------|------|-----------|
| IT Manager | 1.00 | 1.00 | 1.00 | 1.00 0.00 |
| Totals     | 1.00 | 1.00 | 1.00 | 1.00 0.00 |

<sup>\*</sup>Staffing is based on total position count, not amount budgeted.

Table 7: Information Technology Department Budget

| Mages   Regular Wages   72,857   71,565   80,882   78,573   87,524   6,642   8.2%      | NOTES | 2025<br>+/- % | 2025<br>+/- \$ | 2026<br>Request | 2025<br>Projection  | 2025<br>Final Request | 2024<br>Actual | 2023<br>Actual | USES OF FUNDS                         |
|--|-------|---------------|----------------|-----------------|---------------------|-----------------------|----------------|----------------|---------------------------------------|
| New Positions Add'l Pay (PTO payout, Hith opt out) Holiday Pay - Worked  Wages 72,857 71,565 80,882 78,573 87,524 6,642 8.2%  Benefits  FICAL MILA 4,723 4,640 6.592 6,083 7,133 541 8.2%  Benefits  FICAL MILA 1,583 13,543 17,794 14,482 19,457 1,663 9.3%  HRA Payments 1,100 1,500 1,500 100,00%  HRA Payments 1,100 1,500 1,500 100,00%  HRA Payments 1,100 1,500 1,500 1,500 100,00%  HRA Payments 1,100 1,500 1,500 1,500 100,00%  HRA Payments 1,000 1,500 1,500 1,500 100,00%  HRA Payments 1,000 1,500 1,500 1,500 100,00%  HRA Payments 0,00%  Borelati Insurance 600 600 600 600 574 555 (45) 7.4%  Workers Comp 126 126 126 126 126 188 72 5,139  Workers Comp 1,766 1,76                             |       |               |                |                 |                     |                       |                |                | Wages                                 |
| Control   Pay (PTO payout, Hith opt out)   | 1     | 8.2%          | 6,642          | 87,524          | 78,573              | 80,882                | 71,565         | 72,857         | Regular Wages                         |
|  |       | 0.0%          | -              |                 |                     |                       |                |                | New Positions                         |
|  |       | 0.0%          | -              |                 |                     |                       |                |                | Add'l Pay (PTO payout, HIth opt out)  |
| Nages   72,857   71,565   80,882   78,573   87,524   6,642   8.2%  |       | 0.0%          | _              |                 |                     |                       |                |                |                                       |
| CLA   FMLA   |       |               | 6,642          | 87,524          | 78,573              | 80,882                | 71,565         | 72,857         |                                       |
| CALFMLA  |       |               |                |                 |                     |                       |                |                | Benefits                              |
| Realth Ins   |       | 8.2%          | 541            | 7.133           | 6.083               | 6.592                 | 4.640          | 4.723          | •                                     |
| ## Payments  | 2     |               |                |                 |                     |                       |                |                | •                                     |
| Dental Insurance   617   606   809   658   691   (118)   -14.6%  | 3     |               | -              | •               |                     |                       | 15,545         | 15,505         |                                       |
| Stability Insurance   600   600   600   574   555   (45)   -7.4%   16 Insurance  | 3     |               |                |                 |                     |                       | -              | 617            | '                                     |
| In the Insurance   | 4     |               |                |                 |                     |                       |                |                |                                       |
| Norkers Comp   126   | 4     |               | (45)           | 555             | 5/4                 | 600                   | 600            | 600            |                                       |
| Nation   30   30   30   30   30   30   30   3  |       |               | -              |                 |                     |                       |                |                |                                       |
| Set    | 5     |               |                |                 |                     |                       |                |                |                                       |
| See   Positions  |       |               | (4)            |                 |                     |                       |                |                | /ision                                |
| See    |       | 8.2%          | 432            | 5,689           | 4,881               | 5,257                 | 4,652          | 4,736          | Retirement                            |
| Second   Wages & Benefits   97,273   95,561   112,090   106,608   122,773   10,683   122,073   10,683   122,073   10,683   10,6   |       | 0.0%          | -              |                 |                     |                       |                |                | lew Positions                         |
| SES OF FUNDS   2023   2024   2025   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026   2025   2026     |       | 12.9%         | 4,041          | 35,249          | 28,035              | 31,208                | 23,996         | 24,416         | enefits                               |
| Actual   Actual   Final Request   Projection   Request   Balance   Services and Fees   187,036   188,456   174,819   175,503   319,432   144,613   82.7%     |       |               | 10,683         | 122,773         | 106,608             | 112,090               | 95,561         | 97,273         | otal Wages & Benefits                 |
| Ses OF FUNDS   Actual   Final Request   Projection   Request   Balance   Services and Fees   |       |               | 2025           | 2026            | 2025                | 2025                  | 2024           | 2023           |                                       |
| Services and Fees Sechnology Services 187,036 188,456 174,819 175,503 319,432 144,613 82.7% Services and Fees 187,036 188,456 174,819 175,503 319,432 144,613 82.7% Supplies & Equipment It Supplies & Equipment Supplies & Equipment 7,326 8,364 3,600 7,500 10,000 6,400 177.8% Supplies and Equipment 8,003 10,879 4,720 9,000 12,500 7,780 164.8%  Strictities School-Cell/Internet 61,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 68,248 74,736 68,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 88,248 74,736 88,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 861,961 88,248 74,736 88,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 961,961 88,248 74,736 88,524 65,960 (8,776) -11.7%  Strictilities School-Cell/Internet 961,961 88,248 74,736 88,524 98 |       | %             |                |                 |                     |                       |                |                | JSES OF FUNDS                         |
| Second   Services   187,036   188,456   174,819   175,503   319,432   144,613   82.7%   175,503   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   175,503   19,432   144,613   82.7%   144,613   144,613   144,613   144,613   144,613   144,613   144,613   144,613   144,613   14   |       |               |                |                 | ,                   |                       |                |                | ervices and Fees                      |
| Step      | 6     | 82.7%         | 144 613        | 319 432         | 175 503             | 174 819               | 188 456        | 187 036        |                                       |
| 187,036   188,456   174,819   175,503   319,432   144,613   82.7%   144,613   144,61   |       |               | -              | 515,152         | 1,0,000             | 1, ,,015              | 100,100        | 201,000        |                                       |
| Supplies & Equipment   Supplies   677   2,515   1,120   1,500   2,500   1,380   123.2%   |       |               | 144 619        | 210 422         | 175 502             | 174 010               | 100 AEC        | 197.026        |                                       |
| Supplies   677   2,515   1,120   1,500   2,500   1,380   123.2%  |       | 02.170        | 144,613        | 319,432         | 175,505             | 174,019               | 100,436        | 187,036        | ervices and rees                      |
| Minor Equipment 7,326 8,364 3,600 7,500 10,000 6,400 177.8% upplies and Equipment 8,003 10,879 4,720 9,000 12,500 7,780 164.8%   **Rilities** hone/Cell/Internet 61,961 68,248 74,736 68,524 65,960 (8,776) -11.7%   **Rilities** **Itilities** **Aliscellaneous Expenses** **Itilities** **Itilities** **Aliscellaneous Expenses** **Itilities** **Itilities** **Aliscellaneous Expenses** **Itilities** **Itilities** **Aliscellaneous Expenses**  |       |               |                |                 |                     |                       |                |                | upplies & Equipment                   |
| tilities         61,961         68,248         74,736         68,524         65,960         (8,776)         -11.7%           detilities         61,961         68,248         74,736         68,524         65,960         (8,776)         -11.7%           Aliscellaneous Expenses           onferences and Travel         -         -         -         -         -         -         -         0.0%           Aliscellanous Expenses         -         -         -         -         -         -         -         0.0%   | 7     | 123.2%        | 1,380          | 2,500           | 1,500               | 1,120                 | 2,515          | 677            | Supplies                              |
| ## Artificial Property of Section 1997   11.7% | 8     | 177.8%        | 6,400          | 10,000          | 7,500               | 3,600                 | 8,364          | 7,326          | /linor Equipment                      |
| Phone/Cell/Internet         61,961         68,248         74,736         68,524         65,960         (8,776)         -11.7%           Itilities         61,961         68,248         74,736         68,524         65,960         (8,776)         -11.7%           Aliscellaneous Expenses         -         -         -         -         -         -         -         -         0.0%           Aliscellanous Expenses         -         -         -         -         -         -         -         -         -         0.0%   |       | 164.8%        | 7,780          | 12,500          | 9,000               | 4,720                 | 10,879         | 8,003          | upplies and Equipment                 |
| Aliscellaneous Expenses  Oniferences and Travel  Aliscellanous Expenses  0.0%  Aliscellanous Expenses  |       |               |                |                 |                     |                       |                |                | Itilities                             |
| Aliscellaneous Expenses Conferences and Travel - 0.0% Aliscellanous Expenses 0.0%  |       | -11.7%        | (8,776)        | 65,960          | 68,524              | 74,736                | 68,248         | 61,961         | hone/Cell/Internet                    |
| Conferences and Travel         -         0.0%           Aliscellanous Expenses         -         -         -         -         -         0.0%  |       | -11.7%        | (8,776)        | 65,960          | 68,524              | 74,736                | 68,248         | 61,961         | <b>Itilities</b>                      |
| Ionferences and Travel         -         0.0%           Aiscellanous Expenses         -         -         -         -         -         0.0%   |       |               |                |                 |                     |                       |                |                | Aiscellaneous Expenses                |
| discellanous Expenses 0.0%   |       | 0.0%          | -              |                 |                     |                       |                |                | · · · · · · · · · · · · · · · · · · · |
| otal Non-Personnel Expenses 257,000 267,583 254,275 253,027 397,892 143,617 56.5%  |       |               | -              |                 | -                   | -                     | -              |                |                                       |
|  |       | 56.5%         | 143,617        | 397,892         | 253,027             | 254,275               | 267,583        | 257,000        | otal Non-Personnel Expenses           |
| otal Base Bus Budget 354,272 363,144 366,365 359,635 520,666 154,301 42.1%   |       | 42.404        | 154 201        | F20 CC5         | 250 C2 <del>5</del> | 255 255               | 252.444        | 254 272        | and December 1                        |

| Note # | Line Item        | Explanation  |
|--------|------------------|--|
| 1      | Wages            | Increase in regular wages is driven mainly by the COLA increase (3% Jan 1, 2% July 1) in base wages and step increases as required by the Collective Bargaining Agreement with ATU and the Non-Union Salary Plan approved by the Board of Directors in 2022. Wages related to service improvement are included in this line as well. Staff are estimating the same COLA for non-union staff. |
| 2      | Health Insurance | Health Insurance is estimated at an increase of 11% over 2025 budgeted amount.   |
| 3      | HRA Payments     | Historically, HRA payments were budgeted fully in Operations, as this department carried the majority of the expenses, and allocated to the departments based on actual expenditures. For 2026, we are budgeting an amount for each department. Overall, HRA Payments requested increase is about 20%, which is based on historical usage and added staff.                                   |

| Note # | Line Item            | Explanation   |
|--------|----------------------|---|
| 4      | Disability Insurance | Metro's broker for Disability Insurance was able to negotiate a rate reduction on STD benefits only, which is contributed to the addition of MEPFML benefits, starting in 2026. The Oct 2025 renewal includes a decrease in the STD rate, and no change in the rate for LTD benefits. |
| 5      | Workers Compensation | Workers Compensation expenditures have historically averaged around 2.75% of wages. Staff are using this as an estimate, and will update once initial discussions for 2025 policy renewals begin.   |
| 6      | Technology Services  | This line reflects all of Metro's Technology Services agreements and miscellaneous technology fees. Table 8 provides the detail of the items covered by this line. The increase is attributed mostly to new SaaS agreements for CAD/AVL, Timekeeping and microtransit.                |
| 7      | IT Supplies          | Includes items like keyboards, mice, wires, etc. Increase is related to anticipation of replacements of aging equipment, along with normal equipment failure replacements.  |
| 8      | Minor Equipment      | Includes items like replacement monitors, docks, etc. Increase is related to anticipation of replacements of aging equipment.   |

Table 8: Technology Services Detail

|                    | Technology Services- SaaS Agreements |                 |  |  |  |  |
|--------------------|--------------------------------------|-----------------|--|--|--|--|
| Provider           | Service                              | Amount (annual) |  |  |  |  |
| Equans             | CAD/AVL                              | 36,246          |  |  |  |  |
| Optibus            | Schd/Timekeeping                     | 64,310          |  |  |  |  |
| Tyler/Munis        | Financials/HRIS/Payroll/Purchasing   | 87,907          |  |  |  |  |
| ClearGov           | Budgeting Software                   | 5,354           |  |  |  |  |
| Macola             | Inventory                            | 2,187           |  |  |  |  |
| Colbi Technologies | Secure Bidding                       | 2,500           |  |  |  |  |
| Planetaria         | Website                              | 6,250           |  |  |  |  |
| Spare              | Micro App                            | 24,030          |  |  |  |  |
| ChargePoint        | Electric Bus                         | 3,744           |  |  |  |  |
| Samsara            | Maint/Fleet Tracking Tool            | 1,661           |  |  |  |  |
| Remix              | Planning                             | 18,648          |  |  |  |  |
|                    |                                      | 252,838         |  |  |  |  |

|                   | Technology Services- Misc           |                 |  |  |  |  |
|-------------------|-------------------------------------|-----------------|--|--|--|--|
| Provider          | Service                             | Amount (annual) |  |  |  |  |
| Seacoast Security | Door Access Control/Camera System   | 6,740           |  |  |  |  |
| CDW               | Cradlepoint License                 | 9,015           |  |  |  |  |
| Avenu HRS         | Unclaimed Property Submission       | 450             |  |  |  |  |
| Warp & Weft       | DiriGO Website Hosting              | 828             |  |  |  |  |
| Constant Contact  | Newsletter/Email                    | 785             |  |  |  |  |
| Canva             | Design                              | 120             |  |  |  |  |
| PC Rescue         | Contracted Service                  | 2,400           |  |  |  |  |
| Snipe-It          | IT Tools                            | 480             |  |  |  |  |
| Zendesk           | IT Ticketing System                 | 500             |  |  |  |  |
| Screenly          | IT Tools                            | 960             |  |  |  |  |
| Anydesk           | IT Tools                            | 1,000           |  |  |  |  |
| Ubiquiti          | IT Tools                            | 100             |  |  |  |  |
| Ninjio Tech       | Training Tool                       | 1,500           |  |  |  |  |
| Secure Fax        | Secure Fax for HR                   | 264             |  |  |  |  |
| Google            | Workspace/Voice                     | 16,560          |  |  |  |  |
| Google            | Domain&Device Consultant            | 15,000          |  |  |  |  |
| Zoom              | Board and Committee Meetings        | 4,823           |  |  |  |  |
| Misc              | Misc Support (software/tech/camera) | 5,070           |  |  |  |  |
|                   |                                     | 66,595          |  |  |  |  |

## FLEET & FACILITIES MAINTENANCE

### **Overview and Staffing**

The mission of the Fleet and Facilities Maintenance Department is to maintain the agency's physical assets in a state of good repair and ensure availability to deliver and support safe and effective transit services. This department maintains 49 transit buses, 10 support vehicles, 3 facilities and 500+ bus stops including 50+ bus shelters and other amenities. The following two divisions make up this department:

- Fleet Maintenance deliver safe and effective bus operations on a daily basis in accordance with Metro's published routes and schedules while providing an excellent rider experience.
- Facilities Maintenance effectively train and prepare new Bus Operators and manage Metro's agency safety plan.

The Fleet-Facilities Maintenance Department includes the following full-time equivalent (FTE) positions and number of employees. An additional full-time Mechanic is requested for ½ year 2026, which also assumes elimination of the part-time Mechanic at ½ year.

Table 9: Maintenance Department Staffing

| Staffing                    |   | 2023  | 2024  | 2025  | 2 | :026  |        |                         |
|-----------------------------|---|-------|-------|-------|---|-------|--------|-------------------------|
| Maintenance Manager         |   | 1.00  | 1.00  | 1.00  |   | 1.00  | -      |                         |
| Master Technician           |   | -     | -     | -     |   | -     | -      |                         |
| Technician                  |   | 1.00  | 1.00  | 1.00  |   | 3.00  | 2.00   |                         |
| Mechanic II (1 PT Employee) |   | 5.00  | 5.50  | 5.50  |   | 4.00  | (1.50) | *Net Add of .5 Position |
| Mechanic I                  |   | 1.00  | 1.00  | 1.00  |   | 1.00  | -      |                         |
| Fleet Care                  |   | 4.00  | 4.00  | 4.00  |   | 4.00  | -      |                         |
| Building Maintenance        |   | 1.00  | 1.00  | 1.00  |   | 1.00  | -      |                         |
| Bus Cleaner                 |   | 1.00  | 1.00  | 1.00  |   | 1.00  | -      |                         |
| Totals                      | • | 14.00 | 14.50 | 14.50 | • | 15.00 | 0.50   |                         |

<sup>\*</sup>Staffing is based on total position count, not amount budgeted.

Table 10: Maintenance Department Budget

| USES OF FUNDS                        | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|--------------------------------------|----------------|----------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| Wages                                |                |                |                       |                    |                 |                |               |       |
| Regular Wages                        | 1,008,634      | 1,073,640      | 1,218,787             | 1,112,397          | 1,274,132       | 55,345         | 4.5%          | 1     |
| New Positions                        |                |                |                       |                    | 19,496          | 19,496         | 100.0%        | 2     |
| Overtime - Maintenance               | 49,082         | 38,739         | 52,269                | 71,400             | 97,803          | 45,533         | 87.1%         | 3     |
| Add'l Pay (PTO payout, Hlth opt out) | 7,052          | 6,084          | 16,500                | 15,750             | 16,995          | 495            | 3.0%          |       |
| Holiday Pay - Worked                 | 19,161         | 25,958         | 24,889                | 23,486             | 24,191          | (698)          | -2.8%         |       |
| Wages                                | 1,083,929      | 1,144,421      | 1,312,445             | 1,223,033          | 1,432,616       | 120,171        | 9.2%          |       |
| Benefits                             |                |                |                       |                    |                 |                |               |       |
| FICA/FMLA                            | 79,514         | 91,382         | 110,851               | 102,292            | 116,368         | 5,517          | 5.0%          |       |
| Health Ins                           | 249,070        | 260,546        | 260,776               | 300,704            | 305,685         | 44,909         | 17.2%         | 4     |
| HRA Payments                         | 7,283          | 7,110          | -                     | 16,855             | 17,698          | 17,698         | 100.0%        | 5     |
| Dental Insurance                     | 9,845          | 9,875          | 9,778                 | 10,582             | 10,856          | 1,077          | 11.0%         |       |
| Disability Insurance                 | 10,095         | 10,469         | 10,449                | 11,499             | 8,726           | (1,724)        | -16.5%        | 6     |
| Life Insurance                       | 114            | 184            | -                     | 64                 | 64              | 64             | 0.0%          |       |
| Workers Comp                         | 30,408         | 29,356         | 22,992                | 22,992             | 36,130          | 13,138         | 57.1%         | 7     |
| Unemployment                         | -              | -              | -                     | -                  | -               | -              | 0.0%          |       |
| Vision                               | 472            | 396            | 431                   | 433                | 410             | (21)           | -4.8%         |       |
| Retirement                           | 45,018         | 47,663         | 87,008                | 80,776             | 89,381          | 2,372          | 2.7%          |       |
| New Positions                        | -              | -              | -                     | -                  | 8,773           | 8,773          | 100.0%        | 8     |
| Uniforms                             | 6,462          | 10,559         | 9,950                 | 6,520              | 10,950          | 1,000          | 10.1%         |       |
| Benefits                             | 438,282        | 467,539        | 512,236               | 552,719            | 605,041         | 92,805         | 18.1%         |       |
| Total Wages & Benefits               | 1,522,211      | 1,611,960      | 1,824,681             | 1,775,752          | 2,037,657       | 212,976        | 11.7%         |       |

| Note # | Line Item               | Explanation  |  |  |  |
|--------|-------------------------|--|--|--|--|
| 1      | Wages                   | Increase in regular wages is driven mainly by the COLA increase (3% Jan 1, 2% July 1) in base wages and step increases as required by the Collective Bargaining Agreement with ATU and the Non-Union Salary Plan approved by the Board of Directors in 2022. Wages related to service improvement are included in this line as well. Staff are estimating the same COLA for non-union staff. |  |  |  |
| 2      | New Positions- Wages    | This amount reflects the request for one new position. One, ½ year Mechanic II, and also assuming removal of the one Part-time Mechanic II position.   |  |  |  |
| 3      | Overtime                | Increase in Overtime is related to staffing coverage of long-term absences. 2025 amounts are projected to be over budget for same reasons.   |  |  |  |
| 4      | Health Insurance        | Health Insurance is estimated at an increase of 11% over 2025 budgeted amount.   |  |  |  |
| 5      | HRA Payments            | Historically, HRA payments were budgeted fully in Operations, as this department carried the majority of the expenses, and allocated to the departments based on actual expenditures. For 2026, we are budgeting an amount for each department. Overall, HRA Payments requested increase is about 20%, which is based on historical usage and added staff.                                   |  |  |  |
| 6      | Disability Insurance    | Metro's broker for Disability Insurance was able to negotiate a rate reduction on STD benefits only, which is contributed to the addition of MEPFML benefits, starting in 2026. The Oct 2025 renewal includes a decrease in the STD rate, and no change in the rate for LTD benefits.  |  |  |  |
| 7      | Workers Compensation    | Workers Compensation expenditures have historically averaged around 2.75% of wages. Staff are using this as an estimate, and will update once initial discussions for 2025 policy renewals begin.  |  |  |  |
| 8      | New Positions- Benefits | This amount reflects an estimate of benefit expenditures for new positions. Staff are using 45% of wages as an estimate, which is in line with actual overall benefit costs related to wages.  |  |  |  |

Table 11: Department Budgets- Maintenance, continued

| uere er runne                           | 2023      | 2024      | 2025          | 2025       | 2026      | 2025      |        |    |
|---|-----------|-----------|---------------|------------|-----------|-----------|--------|----|
| USES OF FUNDS                           | Actual    | Actual    | Final Request | Projection | Request   | Balance   | %      |    |
| Services and Fees                       |           |           |               |            |           |           |        |    |
| Arch & Engineer Fees                    | -         | -         | 5,000         | 2,500      | 2,500     | (2,500)   | -50.0% | 9  |
| Temporary Help                          | -         | -         | - 1           | - 1        | -         | 1 -       | 0.0%   |    |
| Other Contracted Services               | -         | 3,570     | 5,000         | 6,000      | 10,000    | 5,000     | 100.0% | 10 |
| Maint Software                          | 2,690     | 9,132     | 7,744         | 7,744      | 13,000    | 5,256     | 67.9%  | 11 |
| Maintenance Services                    | 204,274   | 210,475   | 299,125       | 318,478    | 304,125   | 5,000     | 1.7%   |    |
| Snow Plowing/Removal                    | 2,675     | -         | 9,900         | 6,113      | 9,900     | -         | 0.0%   |    |
| Custodial Services                      | 46,697    | 47,069    | 48,131        | 48,311     | 48,881    | 750       | 1.6%   |    |
| Services and Fees                       | 256,336   | 270,246   | 374,900       | 389,145    | 388,406   | 13,506    | 3.6%   |    |
| Fuel-Fluids-Tires- Non-Revenue Vehicles |           |           |               |            |           |           |        |    |
| CNG Fuel                                | 91,032    | 61,884    | 95,000        | 89,966     | 95,000    | -         | 0.0%   |    |
| Diesel Fuel                             | 484,297   | 723,877   | 1,049,755     | 900,000    | 850,000   | (199,755) | -19.0% | 12 |
| Gasoline                                |           |           | 5,500         | 11,637     | 15,000    | 9,500     | 172.7% | 13 |
| Greases and Fluids                      | 60,945    | 86,517    | 98,550        | 98,550     | 100,200   | 1,650     | 1.7%   |    |
| Electricity as a Fuel                   | 14,219    | 13,778    | 16,000        | 12,508     | 22,000    | 6,000     | 37.5%  | 14 |
| Tires and Tubes                         | 66,209    | 71,694    | 94,279        | 94,279     | 117,500   | 23,221    | 24.6%  | 15 |
| Fuel-Fluids-Tires- Non-Revenue Vehicl   | 716,703   | 957,750   | 1,359,084     | 1,206,939  | 1,199,700 | (159,384) | -11.7% |    |
| Supplies & Equipment                    |           |           |               |            |           |           |        |    |
| Servicing/Fueling Supplies              | 4,902     | 4,994     | 5,000         | 6,000      | 6,500     | 1,500     | 30.0%  | 16 |
| Shop Supplies                           | 30,346    | 29,758    | 36,050        | 28,207     | 40,000    | 3,950     | 11.0%  |    |
| Shelter Supplies                        | 1,793     | 4,375     | 14,750        | 20,846     | 14,750    | -         | 0.0%   |    |
| Building Supplies                       | 30,577    | 27,048    | 36,750        | 25,744     | 30,000    | (6,750)   | -18.4% | 17 |
| Parts                                   | 300,481   | 320,218   | 382,950       | 426,922    | 435,000   | 52,050    | 13.6%  |    |
| Minor Equipment                         | 6,868     | 6,112     | 8,000         | 3,500      | 10,000    | 2,000     | 25.0%  | 18 |
| Veh Ops- Other Supplies                 | 5,142     | 3,639     | 5,000         | 3,500      | 3,500     | (1,500)   | -30.0% | 19 |
| Supplies and Equipment                  | 380,108   | 396,144   | 488,500       | 514,719    | 539,750   | 51,250    | 10.5%  |    |
| Utilities                               |           |           |               |            |           |           |        |    |
| Phone/Cell/Internet                     | 481       | 483       | 480           | 214        | 480       | -         | 0.0%   |    |
| Utilities                               | 481       | 483       | 480           | 214        | 480       | -         | 0.0%   |    |
| Miscellaneous Expenses                  |           |           |               |            |           |           |        |    |
| Liscenses and Permits                   | 202       | 173       | 1,000         | 1,000      | 1,000     | -         | 0.0%   |    |
| Miscellanous Expenses                   | 202       | 173       | 1,000         | 1,000      | 1,000     | -         | 0.0%   |    |
| Total Non-Personnel Expenses            | 1,353,831 | 1,624,796 | 2,223,964     | 2,112,016  | 2,129,336 | (94,628)  | -4.3%  |    |
| Total Base Bus Budget                   | 2,876,042 | 3,236,757 | 4,048,646     | 3,887,768  | 4,166,993 | 118,347   | 2.9%   |    |

| Note # | Line Item                                 | Explanation   |
|--------|---|---|
| 9      | Architecture &<br>Engineering<br>Services | Historically no expenses allocated to this line. Reduced slightly based on non-usage.   |
| 10     | Other<br>Contracted<br>Services           | Expenditures related to contract service for Maintenance staff training. Increased based on additional training sessions planned in 2026.   |
| 11     | Maintenance<br>Software                   | Covers maintenance software licensing for Maintenance computers. Increase is related to inventory system addition for 2026,   |
| 12     | Diesel Fuel                               | By purchasing diesel futures, Staff was able to secure a favorable rate for METRO's 25-26 diesel contract of \$2.37/gal. The current contract will expire late summer of 2026, and will secure a new contract. Estimates for fuel purchases beyond contract expiration are currently estimated at an increased contract rate of \$2.55/gal. |
| 13     | Gasoline                                  | Increase of Gasoline for Micro Transit revenue vehicles. 2025 was estimated with no historical data, and is estimated to be over budget.  |
| 14     | Electricity Fuel                          | Increase based on assumption of additional usage in 2026.   |

| Note # | Line Item                       | Explanation   |
|--------|---------------------------------|---|
| 15     | Tires and Tubes                 | Increase based on assumptions of price increases for 2026, as well as additional vehicle tires to purchase/maintain.            |
| 16     | Servicing &<br>Fueling Supplies | 2025 Projection estimates are over 2025 budgeted amount. Increase for 2026 based on this overage, and slight pricing increases. |
| 17     | Building<br>Supplies            | Decreased budget request for 2026 based on historical spending being under budgeted amounts.                                    |
| 18     | Minor<br>Equipment              | Increased budget request based on anticipated need for additional small equipment for shop use.                                 |
| 19     | Other Supplies                  | Decreased budget request for 2026 based on historical spending being under budgeted amounts.                                    |

# PLANNING, MARKETING and CUSTOMER SERVICE

### **Overview and Staffing**

The mission of the Planning, Marketing, and Customer Service Department is to ensure Metro's services remain responsive to community needs by planning future transit improvements, engaging riders and stakeholders, and providing clear, accessible information and assistance. The department advances Metro's visibility, ridership, and rider satisfaction through effective service planning, communications, and customer support.

- Planning Develop and evaluate service plans, monitor system performance, and recommend improvements to ensure Metro's network remains efficient, effective, and aligned with community needs.
- Marketing & Communications Promote Metro's services through strategic communications, branding, outreach, and public engagement to build awareness, grow ridership, and strengthen community connections.
- **Customer Service** Provide fare media sales, trip planning assistance, and responsive support to riders, partners, and the public across multiple communication channels.

The Planning, Marketing and Customer Service Department includes the following full-time equivalent (FTE) positions and number of employees. No additional positions or employees are proposed.

Table 12: Planning, Marketing and Customer Service Staffing

| Staffing                        | 2023 | 2024 | 2025 | 2026 |                        |
|---------------------------------|------|------|------|------|------------------------|
| Director of Transit Development | 1.00 | 1.00 | 1.00 | 1.00 | -                      |
| Marketing Manager               | 1.00 | 1.00 | 1.00 | 1.00 | -                      |
| Customer Service Manager        |      |      |      | 1.00 | 1.00 *Moved from Opera |
| Customer Service Representative |      |      |      | 2.00 | 2.00 *Moved from Opera |
| Totals                          | 2.00 | 2.00 | 2.00 | 5.00 | 3.00                   |

<sup>\*</sup>Staffing is based on total position count, not amount budgeted.

Table 13: Planning, Marketing and Customer Service Department Budget

| USES OF FUNDS                        | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|--------------------------------------|----------------|----------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| Wages                                |                |                | -                     | -                  | •               |                |               |       |
| Regular Wages                        | 193,172        | 203,851        | 213,619               | 199,632            | 372,761         | 159,142        | 74.5%         | 1     |
| Overtime - Administration            | -              | -              | -                     | -                  | 3,000           | 3,000          | 100.0%        | 1     |
| Add'l Pay (PTO payout, HIth opt out) | -              | -              | -                     | -                  | -               | -              | 0.0%          |       |
| Holiday Pay - Worked                 | -              | -              | -                     | -                  | -               | -              | 0.0%          |       |
| Wages                                | 193,172        | 203,851        | 213,619               | 199,632            | 375,761         | 162,142        | 75.9%         |       |
| Benefits                             |                |                |                       |                    |                 |                |               |       |
| FICA/FMLA                            | 13,933         | 16,360         | 17,410                | 16,066             | 30,625          | 13,215         | 75.9%         | 1     |
| Health Ins                           | 46,038         | 39,946         | 42,445                | 38,698             | 83,532          | 41,087         | 96.8%         | 2     |
| HRA Payments                         | 5,692          | 3,400          | -                     | 22                 | 23              | 23             | 100.0%        | 3     |
| Dental Insurance                     | 1,887          | 1,640          | 1,592                 | 1,542              | 2,607           | 1,015          | 63.8%         | 1     |
| Disability Insurance                 | 1,430          | 1,792          | 1,977                 | 3,306              | 2,384           | 407            | 20.6%         | 4     |
| Life Insurance                       | -              | -              | -                     | -                  | -               | -              | 0.0%          |       |
| Workers Comp                         | 234            | 225            | 176                   | 176                | 277             | 101            | 57.1%         | 5     |
| Unemployment                         | -              | -              | -                     | -                  | -               | -              | 0.0%          |       |
| Vision                               | 53             | 45             | 74                    | 73                 | 112             | 38             | 51.6%         | 1     |
| Retirement                           | 14,376         | 16,262         | 15,111                | 14,028             | 24,424          | 9,314          | 61.6%         | 1     |
| Uniforms                             |                |                |                       |                    | 800             | 800            | 0.0%          |       |
| Benefits                             | 83,643         | 79,670         | 78,785                | 73,911             | 144,785         | 66,000         | 83.8%         |       |
| Total Wages & Benefits               | 276,815        | 283,521        | 292,404               | 273,543            | 520,546         | 228,142        | 78.0%         |       |

| Note # | Line Item               | Explanation  |
|--------|-------------------------|--|
| 1      | Wages                   | Increase in regular wages is driven mainly by the COLA increase (3% Jan 1, 2% July 1) in base wages and step increases as required by the Collective Bargaining Agreement with ATU and the Non-Union Salary Plan approved by the Board of Directors in 2022. Wages related to service improvement are included in this line as well. Staff are estimating the same COLA for non-union staff.  Additionally, Customer Service staff have been moved to the Planning and Marketing |
|        |                         | Department, accounting for the majority of the increase is wages seen here. There are several benefit lines that are showing significant increases based on this move as well.   |
| 2      | Health<br>Insurance     | Health Insurance is estimated at an increase of 11% over 2025 budgeted amount.   |
| 3      | HRA Payments            | Historically, HRA payments were budgeted fully in Operations, as this department carried the majority of the expenses, and allocated to the departments based on actual expenditures. For 2026, we are budgeting an amount for each department. Overall, HRA Payments requested increase is about 20%, which is based on historical usage and added staff.   |
| 4      | Disability<br>Insurance | Metro's broker for Disability Insurance was able to negotiate a rate reduction on STD benefits only, which is contributed to the addition of MEPFML benefits, starting in 2026. The Oct 2025 renewal includes a decrease in the STD rate, and no change in the rate for LTD benefits.  |
| 5      | Workers<br>Compensation | Workers Compensation expenditures have historically averaged around 2.75% of wages. Staff are using this as an estimate, and will update once initial discussions for 2025 policy renewals begin.  |

Table 14: Planning, Marketing and Customer Service Department Budget, continued

| USES OF FUNDS                        | 2023    | 2024    | 2025          | 2025       | 2026    | 2025    | 2025   |       |
|--------------------------------------|---------|---------|---------------|------------|---------|---------|--------|-------|
| USES OF FUNDS                        | Actual  | Actual  | Final Request | Projection | Request | Balance | +/- %  | Notes |
| Services and Fees                    |         |         |               |            |         |         |        |       |
| Technology Services                  |         |         |               |            | -       | -       | 0.0%   |       |
| Advertising                          | 74,957  | 26,734  | 57,000        | 44,258     | 60,000  | 3,000   | 5.3%   |       |
| Other Contracted Services            | 42,924  | 9,465   | 56,450        | 61,835     | 90,000  | 33,550  | 59.4%  | 5     |
| Services and Fees                    | 117,881 | 36,199  | 113,450       | 106,093    | 150,000 | 36,550  | 32.2%  |       |
| Supplies & Equipment                 |         |         |               |            |         |         |        |       |
| Fare Media                           |         |         |               |            | 13,000  | 13,000  | 100.0% | 6     |
| Supplies Cust Rel                    | 9,618   | 9,998   | 10,000        | 10,000     | 10,000  | -       | 0.0%   |       |
| Supplies Promo                       | 4,109   | 787     | 4,000         | 4,000      | 5,000   | 1,000   | 25.0%  | 7     |
| Supplies and Equipment               | 13,727  | 10,785  | 14,000        | 14,000     | 28,000  | 14,000  | 100.0% |       |
| Utilities                            |         |         |               |            |         |         |        |       |
| Phone/Cell/Internet                  | 972     | 956     | 960           | 907        | 1,440   | 480     | 50.0%  | 8     |
| Utilities                            | 972     | 956     | 960           | 907        | 1,440   | 480     | 50.0%  |       |
| Miscellaneous Expenses               |         |         |               |            |         |         |        |       |
| Dues, Subscriptions & Certifications | 2,972   | 1,672   | 3,500         | 3,500      | 4,500   | 1,000   | 28.6%  | 9     |
| Conferences and Travel               | 2,394   | 1,539   | 5,000         | 5,000      | 12,000  | 7,000   | 140.0% | 10    |
| Miscellanous Expenses                | 5,366   | 3,211   | 8,500         | 8,500      | 16,500  | 8,000   | 94.1%  |       |
| Total Non-Personnel Expenses         | 137,946 | 51,151  | 136,910       | 129,500    | 195,940 | 59,030  | 43.1%  |       |
| Total Base Bus Budget                | 414,761 | 334,672 | 429,314       | 403,043    | 716,486 | 287,172 | 66.9%  |       |

| Note # | Line Item                              | Explanation  |
|--------|--|--|
| 5      | Other Contracted<br>Services           | Increase is related to addition of \$50,000 for on-call engineering support related to service expansions and bus stops.                         |
| 6      | Fare Media                             | This line was moved from Operations, along with other Customer Service expenditure lines. This amount reflects a small decrease from 2025.       |
| 7      | Supplies Promotion                     | Increased based on historical spending for supplies needed for promotion.  |
| 8      | Phone/Cell/Internet                    | Increase is related to the addition of Customer Service staff members to this department.  |
| 9      | Dues, Subscriptions and Certifications | Increase is related to the anticipation of increases in dues related to current memberships.   |
| 10     | Conferences and<br>Travel              | Increase is related to the addition of Customer Service staff members to this department, and additional conference attendance planned for 2026. |

## **ADMINISTRATION**

### **Overview and Staffing**

The mission of the Administration Department is to provide strategic leadership and essential business functions that ensure Metro operates effectively, responsibly, and in alignment with organizational goals. The department supports the District through financial stewardship, human resource management, and advocacy and executive leadership.

- Finance Manage the District's financial resources through budgeting, accounting, reporting, grants administration, and long-term financial planning to ensure fiscal responsibility and sustainability.
- Human Resources Recruit, retain, and support Metro's workforce through employee relations, benefits administration, professional development, and compliance with employment policies and regulations.
- **Executive Leadership** Provide organizational leadership, oversight, and policy direction to advance Metro's mission, foster regional partnerships, and ensure accountability to the Board of Directors and the community.

The Administration Department includes the following full-time equivalent (FTE) positions and number of employees. No additional positions or employees are proposed.

Table 15: Administration Department Staffing

| Staffing                                 | 2023  | 2024  | 2025  | 2026 |          |                       |
|--|-------|-------|-------|------|----------|-----------------------|
| Executive Director                       | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Chief Transportation Officer             | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Chief Financial Officer                  | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Finance Director                         | -     | -     | -     | -    | -        |                       |
| Director of Gov. and Community Relations | -     | 1.00  | 1.00  | 1.0  | - 00     |                       |
| HR Director                              | -     | -     | -     |      | -        |                       |
| HR Manager                               | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Accounting Manager                       | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Procurement Manager                      | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Payroll Specialist                       | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Accounting Assistant                     | 1.00  | 1.00  | 1.50  | 1.0  | 0 (0.50) | * Eliminated Position |
| HR Generalist                            | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Recruiting Specialist                    | -     | 0.50  | 0.50  | 0.   | - 0      |                       |
| Administrative Assistant                 | 1.00  | 1.00  | 1.00  | 1.0  | - 00     |                       |
| Cash Counting Assistant (2 PT Staff)     | 0.50  | 0.50  | 0.50  | 0    |          |                       |
| Totals                                   | 10.50 | 12.00 | 12.50 | 12.0 | 0 (0.50) |                       |

<sup>\*</sup>Staffing is based on total position count, not amount budgeted.

Table 16: Administration Department Budgets

| USES OF FUNDS                        | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|--------------------------------------|----------------|----------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| Wages                                |                |                | •                     | •                  | -               |                |               |       |
| Regular Wages                        | 737,243        | 926,579        | 1,106,697             | 901,132            | 1,167,278       | 60,581         | 5%            | 1     |
| Overtime - Administration            | 1,078          | 1,132          | 1,974                 | 100                | 1,103           | (871)          | -44%          | 2     |
| Add'l Pay (PTO payout, HIth opt out) | 994            | -              | 1,500                 | 5,500              | 1,545           | 45             | 3%            |       |
| Holiday Pay - Worked                 | -              |                |                       |                    |                 | -              | 0%            |       |
| Total Wages                          | 739,315        | 927,711        | 1,110,171             | 906,732            | 1,169,926       | 59,755         | 5%            |       |
| Benefits                             |                |                |                       |                    |                 |                |               |       |
| FICA/FMLA                            | 56,187         | 68,861         | 82,065                | 75,729             | 89,150          | 7,085          | 9%            |       |
| Health Ins                           | 122,902        | 148,827        | 213,005               | 173,141            | 268,530         | 55,525         | 26%           | 3     |
| HRA Payments                         | 3,252          | 4,599          | -                     | 6,813              | 7,153           | 7,153          | 0%            |       |
| Dental Insurance                     | 6,411          | 6,780          | 7,987                 | 6,978              | 9,305           | 1,318          | 17%           |       |
| Disability Insurance                 | 14,485         | 15,555         | 15,727                | 18,319             | 7,665           | (8,062)        | -51%          | 4     |
| Life Insurance                       | 31             | 16             | 361                   | -                  | -               | (361)          | -100%         |       |
| Workers Comp                         | 6,296          | 6,078          | 4,760                 | 4,760              | 7,480           | 2,720          | 57%           | 5     |
| Unemployment                         | 8,613          | 1,914          | -                     | (1,595)            | -               | -              | 0%            |       |
| Vision                               | 306            | 303            | 327                   | 318                | 360             | 33             | 10%           |       |
| Retirement                           | 62,549         | 74,320         | 73,304                | 68,053             | 78,517          | 5,213          | 7%            |       |
| Uniforms                             | 27             | 254            | 500                   | -                  | -               | (500)          | -100%         |       |
| Total Benefits                       | 281,059        | 327,507        | 398,037               | 352,516            | 468,162         | 70,125         | 18%           |       |
| Total Wages & Benefits               | 1,020,374      | 1,255,218      | 1,508,207             | 1,259,248          | 1,638,088       | 129,880        | 9%            |       |

| Note # | Line Item               | Explanation  |
|--------|-------------------------|--|
| 1      | Wages                   | Increase in regular wages is driven mainly by the COLA increase (3% Jan 1, 2% July 1) in base wages and step increases as required by the Collective Bargaining Agreement with ATU and the Non-Union Salary Plan approved by the Board of Directors in 2022. Wages related to service improvement are included in this line as well. Staff are estimating the same COLA for non-union staff. |
| 2      | Health<br>Insurance     | Health Insurance is estimated at an increase of 11% over 2025 budgeted amount.   |
| 3      | HRA Payments            | Historically, HRA payments were budgeted fully in Operations, as this department carried the majority of the expenses, and allocated to the departments based on actual expenditures. For 2026, we are budgeting an amount for each department. Overall, HRA Payments requested increase is about 20%, which is based on historical usage and added staff.                                   |
| 4      | Disability<br>Insurance | Metro's broker for Disability Insurance was able to negotiate a rate reduction on STD benefits only, which is contributed to the addition of MEPFML benefits, starting in 2026. The Oct 2025 renewal includes a decrease in the STD rate, and no change in the rate for LTD benefits.  |
| 5      | Workers<br>Compensation | Workers Compensation expenditures have historically averaged around 2.75% of wages. Staff are using this as an estimate, and will update once initial discussions for 2025 policy renewals begin.  |

Table 17: Department Budgets- Administration, continued

| USES OF FUNDS                        | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>Balance | %     | Notes |
|--------------------------------------|----------------|----------------|-----------------------|--------------------|-----------------|-----------------|-------|-------|
| Services and Fees                    |                |                |                       |                    |                 |                 |       |       |
| Tuition Reimbursement                | 1,500          | 960            | 6,000                 | 960                | 6,000           | -               | 0%    |       |
| Wellness Program                     |                | 314            | 10,000                | 3,000              | 5,000           | (5,000)         | -50%  | 6     |
| Legal Fees                           | 74,384         | 177,754        | 80,000                | 75,051             | 83,000          | 3,000           | 4%    |       |
| Audit Fees                           | 25,000         | 26,500         | 31,583                | 30,800             | 33,450          | 1,867           | 6%    |       |
| Temporary Help                       | 82,182         | 4,674          | 50,400                | 88,832             |                 | (50,400)        | -100% | 7     |
| Employment Services                  | 13,402         | 10,581         | 19,500                | 15,782             | 22,000          | 2,500           | 13%   |       |
| Benefit Administration Fees          | 8,098          | 7,255          | 15,000                | 12,220             | 14,000          | (1,000)         | -7%   |       |
| Technology Services                  |                |                |                       |                    |                 |                 | 0%    |       |
| Bank and CC Fees                     | 20.971         | 38,300         | 37,933                | 54,478             | 76,531          | 38,598          | 102%  | 8     |
| Advertising                          | 31,654         | 48,059         | 35,500                | 42,301             | 47,500          | 12,000          | 34%   | 9     |
| Postage                              | 2.156          | 2,239          | 3,000                 | 2,609              | 3,000           |                 | 0%    |       |
| Other Contracted Services            | 14,461         | 77,215         | 30,000                | 13,640             | 14,500          | (15,500)        | -52%  | 10    |
| Office Machines Maintenance          | 4,543          | 5,653          | 6,100                 | 6,500              | 7,000           | 900             | 15%   |       |
| Miscellaneous Services               | 2,331          | 2,641          | 3,000                 | 3,496              | 4,500           | 1,500           | 50%   | 11    |
| Services and Fees                    | 280,681        | 402,144        | 328,016               | 349,669            | 316,481         | (11,535)        | -4%   |       |
| Services and rees                    | 200,001        | 402,144        | 320,010               | 343,003            | 310,401         | (11,555)        | -470  |       |
| Supplies & Equipment                 |                |                |                       |                    |                 |                 |       |       |
| HR Supplies                          | -              | 60             | 2,500                 | 1,000              | 2,500           | -               | 0%    |       |
| Office Supplies                      | 15,832         | 14,648         | 15,000                | 15,446             | 18,000          | 3,000           | 20%   | 12    |
| Minor Equipment                      | 3,231          | 1,502          | 4,000                 | 2,500              | 4,000           | -               | 0%    |       |
| Supplies and Equipment               | 19,063         | 16,211         | 21,500                | 18,946             | 24,500          | 3,000           | 14%   |       |
| Utilities                            |                |                |                       |                    |                 |                 |       |       |
| Heating Fuel                         | 146,979        | 93,540         | 133,210               | 120,000            | 130,000         | (3,210)         | -2%   |       |
| Electricity                          | 114,597        | 108,206        | 140,415               | 150,000            | 160,000         | 19,585          | 14%   | 13    |
| Water/Sewer/Stormwater               | 31,530         | 32,908         | 36,500                | 33,346             | 35,014          | (1,486)         | -4%   |       |
| Phone/Cell/Internet                  | 1,241          | 2,408          | 2,880                 | 2,062              | 3,360           | 480             | 17%   | 14    |
| Utilities                            | 294,347        | 237,062        | 313,005               | 305,409            | 328,374         | 15,369          | 5%    |       |
| Insurance                            |                |                |                       |                    |                 |                 |       |       |
| Auto/Liability/Property Insurance    | 375,431        | 402,432        | 476,610               | 476,610            | 514,739         | 38,129          | 8%    | 15    |
| Insurance                            | 375,431        | 402,432        | 476,610               | 476,610            | 514,739         | 38,129          | 8%    |       |
| Miscellaneous Expenses               |                |                |                       |                    |                 |                 |       |       |
| Dues, Subscriptions & Certifications | 25.247         | 36,781         | 37,894                | 36,678             | 48,315          | 10.421          | 28%   | 16    |
| Conferences and Travel               | 11,947         | 9,827          | 19,100                | 12,259             | 36,736          | 17,636          | 92%   | 17    |
| Meals and Hosting                    | 12,530         | 20,639         | 15,000                | 15,000             | 20,000          | 5,000           | 33%   | 18    |
| Miscellanous Expenses                | 49,724         | 67,247         | 71,994                | 63,937             | 105,051         | 33,057          | 46%   | 10    |
| Total Non-Personnel Expenses         | 1,019,246      | 1,125,095      | 1,211,125             | 1,214,571          | 1,289,145       | 78,020          | 6%    |       |
| rotal Non-reisonnel expenses         | 1,019,246      | 1,123,093      | 1,211,123             | 1,214,371          | 1,285,145       | 78,020          | 6%    |       |
| Total Base Bus Budget                | 2,039,620      | 2,380,313      | 2,719,333             | 2,473,819          | 2,927,232       | 207,900         | 8%    |       |

| Note # | Line Item                       | Explanation   |
|--------|---------------------------------|---|
| 6      | Wellness<br>Program             | The increase in this line item reflects increased usage of legal services related to personnel and contracting consultation. Staff estimates continued increased usage of legal services in 2025. |
| 7      | Temporary Help                  | Decreased as no known need for temporary help.  |
| 8      | Bank and Credit<br>Card Fees    | Increased costs related to credit card processing fees for sales of fare media. Additional costs assumed related to open fare payments.   |
| 9      | Advertising                     | Increased costs related to advertising for job postings. Staff continue to evaluate opportunities for effective alternate methods of advertising.   |
| 10     | Other<br>Contracted<br>Services | 2025 budget included costs associated with non-union compensation analysis, decreased as not needed in 2026.  |
| 11     | Miscellaneous<br>Services       | Increased costs associated with shredding services added in 2025.   |

| Note # | Line Item                              | Explanation  |
|--------|--|--|
| 13     | Electricity                            | 2025 Projection estimates slightly over budget. Increase bases on 2025 projection and estimated price increases.               |
| 14     | Phone/Cell/Internet                    | Increase is related to added staff member.   |
| 15     | Auto/Liability/Property<br>Insurance   | Increased by 8% bases on estimates received from Broker for 2026.  |
| 16     | Dues, Subscriptions and Certifications | Increases are related to estimated increases in current dues, and added dues and memberships related to additional staff.      |
| 17     | Conferences and<br>Travel              | Increase is related to the additional staff members to this department, and additional conference attendance planned for 2026. |
| 8      | Meals and Hosting                      | Increase is related to estimated pricing increases, as well as planned Board and Committee Meetings for 2026.                  |

# **CAPITAL AND RESERVES**

Table 18: Base Bus Budget: Capital

| USES OF FUNDS                  | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|--------------------------------|----------------|----------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| Debt Service                   |                |                |                       |                    |                 |                |               |       |
| Interest Expense Short Term    | 66,570         | 76,623         | 73,000                | 57,000             | 73,000          | -              | 0.0%          |       |
| Interest Expense Long Term     | 32,758         | 28,501         | 30,374                | 24,746             | 25,600          | (4,773)        | -15.7%        | 1     |
| Debt Service Principal         | 199,150        | 199,150        | 199,150               | 199,150            | 199,150         | -              | 0.0%          |       |
| Debt Service                   | 298,479        | 304,274        | 302,524               | 280,896            | 297,750         | (4,773)        | -1.6%         |       |
| Capital & Reserves             |                |                |                       |                    |                 |                |               |       |
| Contribution to Unrest Balance | _              | -              | 45,000                | 45,000             | 100,000         | 55,000         | 122.2%        | 2     |
| GF Cap Outlay for Oth Cap Itms | 125,960        | 345,100        | 213,560               | 213,560            | 250,000         | 36,440         | 17.1%         | 3     |
| GF Cap Outlay for Capital      | 13,621         | 34,366         | -                     | 64,256             | _               | _              | 0.0%          |       |
| Transfers                      | (4,761)        | 14,266         | -                     | 1 - 1              | _               | _              | 0.0%          |       |
| Capital & Reserves             | 134,820        | 393,732        | 258,560               | 322,816            | 350,000         | 91,440         | 35.4%         |       |
| Total Base Bus Budget          | 433,299        | 698,006        | 561,084               | 603,712            | 647,750         | 86,667         | 15.4%         |       |

| Note # | Line Item                    | Explanation  |
|--------|------------------------------|--|
| 1      | Long Term<br>Interest        | Interest expense related to Bond payments and interest due. Staff are also assuming a fall interest payment due on a new bond related to bus purchases in 20262.                   |
| 2      | Fund Balance<br>Contribution | One of the goals approved with the 2025 Strategic Plan includes increasing Fund Balance to 16.6% of budgeted expenses. Increases contribution to work towards achieving that goal. |
| 3      | Capital Items                | The 2026-2030 CIP is still being finalized and may adjust this figure.   |

# REVENUE

Table 19: Base Bus Budget: Revenue

| SOURCES OF FUNDS                       | 2023<br>Actual | 2024<br>Actual | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|--|----------------|----------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| Fare Revenue                           |                |                |                       |                    |                 |                |               |       |
|  | 4 462 072      | 4 724 225      | 2 224 400             | 1 000 315          | 1 000 215       | (422.005)      | -18.6%        |       |
| Passenger Fares                        | 1,163,873      | 1,734,225      | 2,321,400             | 1,889,315          | 1,889,315       | (432,085)      |               |       |
| Organization Paid Fares                | 864,741        | 606,169        | 693,004               | 608,185            | 608,185         | (84,819)       | -12.2%        |       |
| Organization Route Guarantees          | 105,000        | 330,167        | 364,105               | 428,685            | 490,528         | 126,423        | 34.7%         |       |
| Total Fare Revenue                     | 2,133,614      | 2,670,561      | 3,378,509             | 2,926,185          | 2,988,028       | (390,481)      | -11.6%        | 1     |
| Miscellaneous Revenue                  |                |                |                       |                    |                 |                |               |       |
| Advertising Revenue                    | 243,637        | 236,907        | 322,338               | 221,757            | 220,000         | (102,338)      | -31.7%        | 2     |
| Vehicle Maint Services                 | 6,000          | 40,465         | 5,000                 | 5,000              | 2,000           | (3,000)        | -60.0%        | 3     |
| Sale of Fuel                           | 4,137          | 50             | -                     | 372                | -               | -              | 0.0%          |       |
| Interest Income                        | 150,889        | 152,185        | 110,000               | 110,662            | 110,000         | -              | 0.0%          |       |
| Reimbusements of Auto Fare fees        | 15,861         | 17,463         | 19,000                | 6,315              | 5,000           | (14,000)       | -73.7%        | 4     |
| Wellness Grant Reimbursements          | 210            | 1,300          | 3,500                 | -                  | 3,500           | -              | 0.0%          |       |
| Training Grant Reimbursements          | 150            | 3,918          | 2,000                 | _                  | 2,000           | _              | 0.0%          |       |
| Miscellaneous Income                   | 29.143         | 93,832         | 15,000                | 4.024              | 5,000           | (10,000)       | -66.7%        | 5     |
| Claims Recovery                        | 44,696         | 102,151        | 65,000                | 75,000             | 75,000          | 10,000         | 15.4%         |       |
| Total Other Revenue                    | 494,723        | 648,270        | 541,838               | 423,130            | 422,500         | (119,338)      | -22.0%        |       |
|  |                |                |                       |                    |                 |                |               |       |
| Municipal Funding                      |                |                |                       |                    |                 |                |               |       |
| Non-Member Municipal Funding (Gorham)  | 35,000         |                | -                     |                    | -               | -              | 0.0%          |       |
| Member Municipal Funding: Operations   | 4,374,571      | 4,299,570      | 5,102,816             | 5,100,399          | 5,355,419       | 252,603        | 5.0%          | 6     |
| Municipal Funding: CIP Local Match     | 124,999        | 345,102        | 213,560               | 213,560            | 250,000         | 36,440         | 17.1%         | 7     |
| Municipal Funding: Svc Veh Local Match | -              |                | -                     |                    |                 | -              | 0.0%          |       |
| Total Municipal Revenue                | 4,534,570      | 4,644,672      | 5,316,376             | 5,313,959          | 5,605,419       | 289,043        | 5.4%          |       |
| State Funding                          |                |                |                       |                    |                 |                |               |       |
| State Operating Subsidy                | 170,427        | 477,494        | 770,153               | 730,745            | 730,745         | (39,408)       | -5.1%         | 8     |
| Total State Revenue                    | 170,427        | 477,494        | 770,153               | 730,745            | 730,745         | (39,408)       | -5.1%         |       |
| Federal Funding                        |                |                |                       |                    |                 |                |               |       |
| Federal Operating Assistance           | 3,717,037      | 4,617,398      | 4,690,835             | 4,690,835          | 4,784,652       | 93,817         | 2.0%          | 9     |
| TW Fed Operating Assistance            | -              |                | -                     | , ,                | , , , , , ,     | -              | 0.0%          |       |
| Federal Fuel Reimbursement             |                | 124,819        | 25,000                | 25,000             | 25.000          | _              | 0.0%          |       |
| Federal Prev Maint Assistance          | 1,211,036      | 1,285,278      | 1,829,000             | 1,829,000          | 2,500,000       | 671,000        | 36.7%         | 10    |
| Federal CARES Act                      | 865,292        | _,,_,          | -                     | 2,222,000          | _,,             | -              | 0.0%          |       |
| Federal ARPA                           | 494,585        | 586,754        | 1,490,036             | 1,400,603          | 478.811         | (1,011,225)    | -67.9%        | 11    |
| Total Federal Revenue                  | 6,287,950      | 6,614,249      | 8,034,871             | 7,945,438          | 7,788,463       | -246,408       | -3.1%         |       |
|  |                |                |                       |                    |                 | -              | 0.000         |       |
| Total Revenue                          | 13,621,284 \$  | 15,055,246     | \$ 18,041,747 \$      | 17,339,457 \$      | 17,535,155 \$   | (506,592)      | -2.8%         |       |

| Note # | Line Item                            | Explanation  |
|--------|--------------------------------------|--|
| 1      | Fare Revenue                         | Fare revenue for 2025 is projected to be under budget. With ridership trending downward so far in 2025, staff have held fare revenue estimates for 2026 at 2025 projected levels, while continuing analysis of these trends. Organization route guarantees are increased from 2025 based on the contract with USM and the addition of BIW. |
| 2      | Advertising                          | Advertising revenue is projected to be under budget for 2025. Staff are meeting with Metro's advertising vendor ATA Outdoor in the coming weeks to discuss 2025 projections and estimates for 2026.  |
| 3      | Vehicle<br>Maintenance<br>Services   | Staff are reducing revenue estimated related to sales of maintenance services based on historical downward trends on this revenue item.  |
| 4      | Reimbursements<br>for Auto Fare Fees | Reimbursements of Autofare fees is being adjusted downward. For 2025, the estimate included South Portland in error, which is being corrected for 2026.  |
| 5      | Miscellaneous<br>Income              | Misc income estimates reduced based on 2025 projection, which is expected to hold for 2026 budget year.  |

| Note # | Line Item                                     | Explanation  |
|--------|---|--|
| 6      | Member Mun.<br>Funding                        | Amount reflects the local funding from member municipalities to support planned programs and operations in FY 2026. Current figure represents a "place-holder" amount equal to a 5% increase compared to 2025.   |
| 7      | Municipal Funding (CIP)                       | Amount reflects a "place-holder" amount estimated for municipal funding needed to implement the proposed FY 2026-2030 CIP. The CIP remains under development.  |
| 8      | State Funding                                 | State funding for operations remains unchanged from 2025 to 2026. In 2025, there was a small amount of additional funding allocated to operating related to the South Portland Bus Service merger costs that is not recurring for 2026, therefore, showing a small decrease. |
| 9      | Federal 5307<br>(Operating)                   | Amount reflects a 2% increase in Federal 5307 formula funding for operations for FY 2026.  |
| 10     | Federal 5307<br>(Preventative<br>Maintenance) | Staff are proposing a higher allocation of 5307 preventative maintenance funding for 2026. This funding source requires a 20% match vs. a 50% match for operating funds, and there are adequate expenditures to support this amount of request.                              |
| 11     | Federal ARPA<br>(Service<br>Improvements)     | Estimates ARPA Act funding remaining for FY 2026 service improvements to be about a ¼ year.  |

# ADA PARATRANSIT

Table 20: ADA Paratransit Budget

| USES OF FUNDS                 | 2023<br>Actual | 2024<br>Actual     | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|-------------------------------|----------------|--------------------|-----------------------|--------------------|-----------------|----------------|---------------|-------|
| ADA Paratransit               |                |                    |                       |                    |                 |                |               |       |
| Contracted Services           | \$ 458,106 \$  | 410,475            | \$ 615,000            | \$ 648,870         | \$ 698,340      | \$ 83,340      | 13.6%         | 1     |
| Total ADA Paratransit Service | 458,106        | 410,475            | 615,000               | 648,870            | 698,340         | 83,340         | 13.6%         |       |
| Total Expenditures            | 458,106        | 410,475            | 615,000               | 648,870            | 698,340         | 83,340         | 13.6%         |       |
|                               |                |                    |                       |                    |                 |                |               |       |
| SOURCES OF FUNDS              | 2023<br>Actual | 2024<br>Projection | 2025<br>Final Request | 2025<br>Projection | 2026<br>Request | 2025<br>+/- \$ | 2025<br>+/- % | Notes |
|                               |                |                    |                       |                    |                 |                |               |       |
| Municipal Funding             |                |                    |                       |                    |                 |                |               |       |
| Municipal Funding             | 89,339         | 81,764             | 123,000               | 129,774            | 139,668         | 16,668         | 13.6%         | 2     |
| Total Municipal Funding       | 89,339         | 81,764             | 123,000               | 129,774            | 139,668         | 16,668         | 13.6%         |       |
| Federal Funding               |                |                    |                       |                    |                 |                |               |       |
| FTA Section 5307              | 346,387        | 328,380            | 492,000               | 492,000            | 558,672         | 66,672         | 13.6%         | 3     |
| Total Federal                 | 346,387        | 328,380            | 492,000               | 492,000            | 558,672         | 66,672         | 13.6%         |       |
| Total Revenue                 | 435,726        | 410,144            | 615,000               | 621,774            | 698,340         | 83,340         | 13.6%         |       |
| Surplus/(Deficit)             | (22,380)       | (331)              | -                     | (27,096)           | -               | -              |               |       |

| Note # | Line Item                 | Explanation   |
|--------|---------------------------|---|
| 1      | Contracted Serv.          | Metro has a contract with the Regional Transportation Program (RTP) to provide complementary ADA Paratransit services. Metro's cost is based on a negotiated net cost per trip boardings, which was increased in 2025 and contracted to increase in 2026. Ridership has been increasing in 2025. For FY 2026, staff are assuming ridership continues to increase. |
| 2      | Mun. Funding              | Municipalities are billed directly for 20% of the actual cost of ADA paratransit trips that originate in their jurisdictions.   |
| 3      | Federal Funding<br>(5307) | Metro receives federal funding to cover 80% of the cost of ADA paratransit.   |

Table 21: ADA Paratransit Ridership: 2022-2024

| 2023           | Jan   | Feb   | Mar   | Apr   | May   | June  | July  | Aug   | Sep   | Oct   | Nov   | Dec   | Total  | %    |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|------|
| Falmouth       | 12    | 12    | 18    | 14    | 15    | 15    | 9     | 11    | 21    | 16    | 20    | 26    | 189    | 1%   |
| Gorham         | 18    | 13    | 17    | 20    | 23    | 20    | 19    | 25    | 21    | 30    | 19    | 17    | 242    | 1%   |
| Portland       | 1,070 | 1,075 | 1,269 | 1,164 | 1,216 | 1,188 | 1,109 | 1,147 | 1,015 | 1,092 | 1,068 | 1,056 | 13,469 | 60%  |
| South Portland | 436   | 379   | 418   | 413   | 473   | 451   | 370   | 345   | 344   | 352   | 313   | 313   | 4,607  | 21%  |
| Westbrook      | 307   | 302   | 394   | 324   | 331   | 310   | 326   | 336   | 329   | 321   | 295   | 305   | 3,880  | 17%  |
| Total          | 1,843 | 1,781 | 2,116 | 1,935 | 2,058 | 1,984 | 1,833 | 1,864 | 1,730 | 1,811 | 1,715 | 1,717 | 22,387 | 100% |
| 2024           | Jan   | Feb   | Mar   | Apr   | May   | June  | July  | Aug   | Sep   | Oct   | Nov   | Dec   | Total  | %    |
| Falmouth       | 20    | 23    | 25    | 17    | 18    | 10    | 16    | 17    | 19    | 17    | 17    | 15    | 214    | 1%   |
| Gorham         | 18    | 23    | 24    | 18    | 19    | 19    | 18    | 14    | 27    | 27    | 20    | 18    | 245    | 1%   |
| Portland       | 1,036 | 1,012 | 936   | 948   | 1,008 | 915   | 971   | 1,085 | 961   | 1,144 | 1,077 | 1,002 | 12,095 | 59%  |
| South Portland | 370   | 359   | 305   | 346   | 357   | 351   | 378   | 393   | 377   | 427   | 381   | 357   | 4,401  | 21%  |
| Westbrook      | 255   | 249   | 287   | 269   | 341   | 275   | 320   | 329   | 315   | 317   | 306   | 299   | 3,562  | 17%  |
| Total          | 1,699 | 1,666 | 1,577 | 1,598 | 1,743 | 1,570 | 1,703 | 1,838 | 1,699 | 1,932 | 1,801 | 1,691 | 20,517 | 100% |
| 2025           | Jan   | Feb   | Mar   | Apr   | May   | June  | July  | Aug   | Sep   | Oct   | Nov   | Dec   | Total  | %    |
| Falmouth       | 15    | 11    | 24    | 21    | 17    | 15    | 18    | 15    |       |       |       |       | 136    | 1%   |
| Gorham         | 25    | 17    | 30    | 37    | 41    | 39    | 32    | 39    |       |       |       |       | 260    | 2%   |
| Portland       | 1,012 | 858   | 1,079 | 1,130 | 1,148 | 1,051 | 1,058 | 988   |       |       |       |       | 8,324  | 59%  |
| South Portland | 254   | 286   | 363   | 342   | 354   | 390   | 414   | 463   |       |       |       |       | 2,866  | 20%  |
| Westbrook      | 266   | 223   | 322   | 326   | 349   | 289   | 361   | 389   |       |       |       |       | 2,525  | 18%  |
| Total          | 1,572 | 1,395 | 1,818 | 1,856 | 1,909 | 1,784 | 1,883 | 1,894 | -     | -     | -     | -     | 14,111 | 100% |
|                |       |       |       |       |       |       |       |       |       |       |       |       |        |      |

# 115 ST. JOHN'S Property

Table 22: 115 St. John's Street Property

| USES OF FUNDS   | 2023    | 2024    | 2025    | 2025       | 2026    | 2025     | 2025   |       |
|---|---------|---------|---------|------------|---------|----------|--------|-------|
| Services and Fees   | Actual  | Actual  | Request | Projection | Request | +/-\$    | +/- %  | Notes |
| Arch/Eng Fees   |         |         |         |            |         | _        | 0.0%   |       |
| Legal Fees  | 162     |         |         |            |         |          | 0.0%   |       |
| Property Management Fees- Broker, Cam, Etc                  | 8,766   |         | 9,119   | 9,119      | 9,305   | 186      | 2.0%   |       |
| Maintenance Services- 115 St John St.                       | 0,700   |         | 5,115   | 3,113      | 5,505   | -        | 0.0%   |       |
| Snow Plowing/Removal- 115 St John St.                       | _       |         |         |            |         | _        | 0.0%   |       |
| Supplies  | _       |         |         |            |         | _        | 0.0%   |       |
| Total Services and Fees                                     | 8,928   | -       | 9,119   | 9,119      | 9,305   | 186      | 2.0%   | 1     |
| Utiities  |         |         |         |            |         |          |        |       |
| Heating Fuel- 115 St. John St.                              | -       |         |         |            |         |          | 0.0%   |       |
| Electricity- 115 St. John St.                               | 1,296   |         |         |            |         | _        | 0.0%   |       |
| Water/Sewer/Stormwater- 115 St. John St.                    | 870     |         |         |            |         |          | 0.0%   |       |
| Total Utilities   | 2,166   | -       | -       |            | -       | -        | 0.0%   | 2     |
| Rental Fees   |         |         |         |            |         |          |        |       |
| Rental Fees   | 332,605 | 339,257 | 346,042 | 346,042    | 352,963 | 6,921    | 2.0%   |       |
| Property Taxes  | 37,288  | 39,151  | 42,230  | 42,230     | 44,342  | 2,112    | 5.0%   |       |
| Total Rental Fees   | 369,893 | 378,408 | 388,272 | 388,272    | 397,305 | 9,032    | 2.3%   | 3     |
| CAM Charges   |         |         |         |            |         |          |        |       |
| Management Fees   | 13,308  | 78,031  | 13,842  | 13,842     | 14,119  | 277      | 2.0%   |       |
| General R&M   | 7,704   |         | 3,188   | 5,030      | 5,282   | 252      | 5.0%   |       |
| General Administration                                      | 48,051  |         | -       | 53,738     | 56,425  | 4,147    | 7.9%   |       |
| Total CAM Charges   | 69,063  | 78,031  | 17,030  | 72,610     | 75,825  | 4,675    | 6.6%   | 4     |
| Property Insurance  |         |         |         |            |         |          |        |       |
| Property Insurance- 115 St. John Street                     | 18,972  | 20,579  | 21,347  | 23,358     | 25,693  | 2,336    | 10.0%  |       |
| Total Insurance   | 18,972  | 20,579  | 21,347  | 23,358     | 25,693  | 2,336    | 10.0%  | 5     |
| Total Expenditures  | 469,022 | 477,017 | 435,768 | 493,359    | 508,127 | 16,230   | 3.3%   |       |
|   | 2023    | 2024    | 2025    | 2025       | 2026    | 2025     | 2025   |       |
| SOURCES OF FUNDS  | Actual  | Actual  | Request | Projection | Request | +/-\$    | +/- %  | Notes |
| Other Revenue   |         |         |         |            |         |          |        |       |
| Reimbursements- Insurance                                   | 18,974  |         | 21,347  | 23,357     | 25,693  | 2,336    | 10.0%  |       |
| Reimbursements- Taxes                                       | 40,182  |         | 42,230  | 42,230     | 44,342  | 2,112    | 5.0%   |       |
| Reimbursements- Maintenance and Repair                      | 8,166   |         |         | -          |         | -        | 0.0%   |       |
| Management Fees   | 7,013   |         | 7,296   | 7,296      | 7,442   | 146      | 2.0%   |       |
| Rental of Property- 115 St. John's St.  Total Other Revenue | 175,321 | 252,785 | 182,404 | 182,404    | 186,052 | 3,648    | 2.0%   | 6     |
| Total Other Revenue   | 249,656 | 252,785 | 253,277 | 255,287    | 263,529 | 8,241    | 3.2%   | 6     |
| Municipal Funding   | 93,862  | 94,244  | 96,130  | 96,132     | 98,052  | 1,920    | 2.0%   |       |
| Municipal Assessment for Operating  Total Municipal Funding | 93,862  | 94,244  | 96,130  | 96,132     | 98,052  | 1,920    | 2.0%   | 7     |
| Total Municipal Funding                                     | 93,862  | 94,244  | 36,130  | 96,132     | 98,032  | 1,920    | 2.0%   | ,     |
| State Funding   |         |         |         |            |         |          |        |       |
| State Operating Subsidy                                     | 234,654 | 239,347 | 244,134 | 244,134    | 207,015 | (37,121) | -15.2% |       |
| Total State Funding   | 234,654 | 239,347 | 244,134 | 244,134    | 207,015 | (37,121) | -15.2% | 8     |
| Total Revenue   | 578,172 | 586,376 | 593,541 | 595,553    | 568,596 | (26,960) | -4.5%  |       |
| Surplus/(Deficit)   | 109,150 | 109,359 | 157,774 | 102,195    | 60,468  | (43,189) | -41.7% |       |
|   | -       |         | -       | -          |         |          |        |       |

| Note # | Line Item     | Explanation   |
|--------|---------------|---|
| 1      | Service-Fees  | Anticipated services and maintenance expenses for building.   |
| 2      | Utilities     | Utilities have been transferred to sub-tenant upon occupancy in 2022.   |
| 3      | Rental Fees   | This figure represents the base lease cost and taxes for FY 2026.   |
| 4      | CAM Charges   | Based on 2025 actual, increased by 5% estimate.   |
| 5      | Insurance     | Based on 2025 actual, increased by 10% estimate.  |
| 6      | Other Revenue | Anticipated revenue from sub-leasing entire building.   |
| 7      | Mun. Funding  | Municipal funding approved by the Board of Directors in July 2021.  |
| 8      | State Funding | Funding committed to Metro by the Maine Department of Transportation. 15% decrease from 2025 funding amount. This is the last year of committed funding for this project from MDOT. |